Conference Program

THURSDAY, OCTOBER 12, 2017

3:00pm – 8:00pm
REGISTRATION
Location: Harbor Ballroom Foyer

6:00pm – 9:00pm
RECEPTION (DRINK TICKET, CASH BAR, AND APPETIZERS)
Location: Harbor Ballroom I and II

6:00pm – 10:00pm
EXECUTIVE COMMITTEE MEETING AND DINNER
Location: Independence Boardroom

1B. Bridging Close Relationship Models and Broader Social Processes: Recent Developments in Four Major Relationship Models
Location: Marina Ballroom II
Chair: Arthur Aron, Stony Brook University
- Perceived Partner Responsiveness, Egoic Self-Enhancement and Emotion Regulation: Bridging Relationship Research and Social-Psychological Theories
  Harry T. Reis, Yan Ruan, Karis Y. Lee, University of Rochester, & Margaret S. Clark, Yale University
- Interdependence Theory as a Framework for Understanding Social Cognition
  John G. Holmes, University of Waterloo
- Two Paths to Belonging
  Margaret S. Clark & Jennifer Hirsch, Yale University
- Self-Expansion Motivation: Beyond Close Relationships, New Work on Basic Mediators, and an Overview of Current Status and Future Directions
  Arthur Aron, Stony Brook University, Jennifer M. Tomlinson, Colgate University, & Gary W. Lewandowski, Jr., Monmouth University

8:30am – 9:40am
Location: Marina Ballroom II
Chair: Larisa Heiphetz, Columbia University
- 1A. Seeking and Interpretation of Political Information
  Larisa Heiphetz, Columbia University
- 1C. Saving Souls: The Multifaceted Connections between Morality and Prejudice
  Larisa Heiphetz, Columbia University

11:00am – 12:30pm
Location: Independence Boardroom

1B. The Four Horsemen of Conspiratory Thinking: Characterizing and Detecting Conspiracy Theories
Location: Marina Ballroom I
Chair: Aaron Kay, Duke University
- Dolores Albarracin, Ryan Palmer, Sally Chan, University of Illinois at Urbana Champaign
- Monica Biernat, University of Kansas, Claire Lowery, Stanford University, Rosalind M. Chow-Lewandowski, Jr., Monmouth University

12:30pm – 1:45pm
Location: Marina Ballroom I
Chair: Olivier Corneille, Catholic University of Louvain
- Paradoxical Effects of Unconditioned Stimuli on Attitudes and Behavior
  Barbara Berntson, University of Washington
- Dissociating Controllable and Uncontrollable Effects of Unconditioned Stimuli on Attitudes and Consumption
  Pablo Briñol, Universidad Autónoma de Madrid

1:45pm – 3:00pm
Location: Marina Ballroom I
Chair: Barbara Berntson, University of Washington
- The role of dispatch information in strategic preparedness for stereotype inhibition in shooting decisions
  David Johnson, & Joseph Cesario, Michigan State University
- The role of dispatch information in strategic preparedness for stereotype inhibition in shooting decisions
  Peter S. Gollwitzer, New York University
- The role of dispatch information in strategic preparedness for stereotype inhibition in shooting decisions
  Pablo Briñol, Universidad Autónoma de Madrid
- The role of dispatch information in strategic preparedness for stereotype inhibition in shooting decisions
  Pablo Briñol, Universidad Autónoma de Madrid

3:00pm – 5:00pm
Location: Independence Boardroom

2A. Beyond Intuition: The Need for Evidence-Based Approaches to Diversity
Location: Marina Ballroom I
Co-Chairs: Brenda Major, University of California Santa Barbara; Cheryl Kaiser; University of Washington
- The Double-Edged Sword of Diversity: How Diversity Make Us Smarter
  Katherine Phillips, Columbia University
- Why Some Diversity Initiatives Promote Diversity: Evidence from Corporations
  Frank Dobbins, Department of Sociology, Harvard University, Alexandra Kalev, Department of Sociology, Tel Aviv University
- Diversity Initiatives and White Americans’ Perceptions of Racial Victimhood
  Cheryl R. Kaiser, University of Washington, Brenda Major, University of California, Santa Barbara, Tessa L. Dover, Portland State University, Gary Xia, University of California, Irvine, & Laura M. Brady, University of Washington
- Pruning the Tree: Latest Advances in Dual Attitudes Learning Research
  Olivier Cornelle, Catholic University of Louvain
- Pruning the Tree: Latest Advances in Dual Attitudes Learning Research
  Olivier Cornelle, Catholic University of Louvain, Belgium & Christoph Stahl, University of Cologne
- Evidence for Evaluative Conditioning Effects Under Cognitive Load and Among the Unaware
  Michael A. Olson & Katherine A. Fritzlen, University of Tennessee
- Associative and Propositional Processes in Evaluative Conditioning: A Multinomial Modeling Approach
  Bertram Gawronski, University of Texas at Austin & Tobias Heycke, University of Cologne
- Dissociating Controllable and Uncontrollable Effects of Unconditioned Stimuli on Attitudes and Consumption
  Mandy Hütter, University of Tübingen & Steven Sweldens, Erasmus University Rotterdam

Location: Marina Ballroom II
Chair: Olivier Cornelle, Catholic University of Louvain

9:40am – 9:45am
9:45 – 10:55am
SYMPOSIA SESSION 2

2A. Beyond Intuition: The Need for Evidence-Based Approaches to Diversity
Location: Marina Ballroom I
Co-Chairs: Brenda Major, University of California Santa Barbara; Cheryl Kaiser; University of Washington
- The Double-Edged Sword of Diversity: How Diversity Make Us Smarter
  Katherine Phillips, Columbia University
- Why Some Diversity Initiatives Promote Diversity: Evidence from Corporations
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  Mandy Hütter, University of Tübingen & Steven Sweldens, Erasmus University Rotterdam

2C. Preparedness in Social Judgment and Behavior
Location: Marina Ballroom III
Co-Chairs: Patrick J. Carroll, The Ohio State University-Lima; Pablo Briñol, Universidad Autónoma de Madrid
- Preparedness and Self-Validation
  Patrick Carroll, The Ohio State University-Lima, Pablo Briñol, Universidad Autónoma de Madrid, & Richard E. Petty, The Ohio State University
- Identity-based motivation: Dynamic construction, action-readiness, and procedural-readiness
  Daphna Oyserman, The University of Southern California
- Planning to Think Carefully
  Peter M. Gollwitzer, New York University
- The role of dispatch information in strategic preparedness for stereotype inhibition in shooting decisions
  David Johnson, & Joseph Cesario, Michigan State University

2D. Workshop: Why Social Psychologists Should Use Bayesian Statistics
Location: Marina Ballroom IV
Presented by: Niall Bolger, Columbia University and Rich Gonzales, University of Michigan

FRIDAY, OCTOBER 13, 2017

8:00am – 5:00pm
REGISTRATION
Location: Harbor Ballroom Foyer

7:30am – 8:30am
CONTINENTAL BREAKFAST
Location: Harbor Ballroom Foyer

8:30am – 9:40am
SYMPOSIA SESSION 1

1A. Fake News, Conspiracy Theories, and Biased Information Processing: Social-Cognitive Insights into the Underpinnings of Ideological Polarization
Location: Marina Ballroom I
Chair: Bertram Gawronski, University of Texas at Austin
- Accepting and Sharing Fake News
  Norbert Schwarz, University of Southern California
- The Four Horsemen of Conjuring Thinking: Characterizing and Detecting Conspiracy Theories
  Dolores Albarracín, Ryan Palmer, Sally Chan, University of Illinois at Urbana Champaign
- Solution Aversion, Ideology, and Motivated (Dis)Belief
  Aaron Kay, Duke University
- Promoting Mental Virtue to Combat the Motivated Seeking and Interpretation of Political Information
  Peter Ditto, University of California, Irvine

1B. Bridging Close Relationship Models and Broader Social Processes: Recent Developments in Four Major Relationship Models
Location: Marina Ballroom II
Chair: Arthur Aron, Stony Brook University
- Perceived Partner Responsiveness, Egoic Self-Enhancement and Emotion Regulation: Bridging Relationship Research and Social-Psychological Theories
  Harry T. Reis, Yan Ruan, Karis Y. Lee, University of Rochester, & Margaret S. Clark, Yale University
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- Two Paths to Belonging
  Margaret S. Clark & Jennifer Hirsch, Yale University
- Self-Expansion Motivation: Beyond Close Relationships, New Work on Basic Mediators, and an Overview of Current Status and Future Directions
  Arthur Aron, Stony Brook University, Jennifer M. Tomlinson, Colgate University, & Gary W. Lewandowski, Jr., Monmouth University

1C. Saving Souls: The Multifaceted Connections between Morality and Prejudice
Location: Marina Ballroom III
Chair: Larisa Heiphetz, Columbia University
- The moral threats of whiteness
  Eric D. Knowles, New York University, Brian S. Lowery, Stanford University, Rosalind M. Chow, Carnegie Mellon University, & Miguel M. Unzueta, University of California, Los Angeles
- Gender stereotyping in performance evaluations: Emotional and evaluative responses to women’s and men’s success and failure
  Monica Biernat, University of Kansas, Claire Gravelin, Franklin Pierce University, & Mea Benson, University of Kansas
- The role of moral cognition in perceptions of incarcerated individuals
  Larisa Heiphetz, Columbia University

2A. Beyond Intuition: The Need for Evidence-Based Approaches to Diversity
Location: Marina Ballroom I
Co-Chairs: Brenda Major, University of California Santa Barbara; Cheryl Kaiser; University of Washington
- The Double-Edged Sword of Diversity: How Diversity Make Us Smarter
  Katherine Phillips, Columbia University
- Why Some Diversity Initiatives Promote Diversity: Evidence from Corporations
  Frank Dobbins, Department of Sociology, Harvard University, Alexandra Kalev, Department of Sociology, Tel Aviv University
- Diversity Initiatives and White Americans’ Perceptions of Racial Victimhood
  Cheryl R. Kaiser, University of Washington, Brenda Major, University of California, Santa Barbara, Tessa L. Dover, Portland State University, Gary Xia, University of California, Irvine, & Laura M. Brady, University of Washington
- Remedying Unintended Discrimination without Worrying about What Caused It
  Anthony Greenwald, University of Washington

Location: Marina Ballroom II
Chair: Olivier Cornelle, Catholic University of Louvain

2C. Preparedness in Social Judgment and Behavior
Location: Marina Ballroom III
Co-Chairs: Patrick J. Carroll, The Ohio State University-Lima; Pablo Briñol, Universidad Autónoma de Madrid
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  Patrick Carroll, The Ohio State University-Lima, Pablo Briñol, Universidad Autónoma de Madrid, & Richard E. Petty, The Ohio State University
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2D. Workshop: Why Social Psychologists Should Use Bayesian Statistics
Location: Marina Ballroom IV
Presented by: Niall Bolger, Columbia University and Rich Gonzales, University of Michigan
3A. Personal Versus Social Identity: Old Dichotomy, New Insights
Location: Marina Ballroom I
Chair: Bill Swann, University of Texas at Austin
- What causes group membership to become personal? The ritual origins of identity fusion
  Michael D. Buhrmester & Harvey Whitehouse, Oxford University
- The identity-fused additionally ask, ‘what your country can do for you’: Identity fusion promotes self-sacrifice and group-sacrifice
  Lowell Gaertner & Amy Heger, University of Tennessee
- Using affirmation theory to further understand the distinction between the personal self and the collective self
  Richard H. Gramzow & Gaven A. Ehrlich, Syracuse University
- Situational pressures are not at war with the personal self and human agency
  Bill Swann, University of Texas at Austin, & Jolanda Jetten, University of Queensland

3B. “...Unless the Mind Is Guilty”: How Perspective and Framing Distort Judgments of Criminal Liability
Location: Marina Ballroom II
Co-Chairs: Ines Jurcevic, University of Virginia; Eugene M. Caruso, University of Chicago
- Body Camera Footage Decreases Perceived Intent
  Eugene M. Caruso, University of Chicago, Broderick Turner, Northwestern University, Mike Dilich, Foresight Reconstruction Inc., & Neal J. Roese, Northwestern University
- How To Do Field Experiments in Government: Results and Lessons From the World’s Largest Police Body-Worn Camera Study
  David Yokum, The Lab @ DC

3C. The Psychology of Ecology: Key Dimensions of the Physical and Social World
Location: Marina Ballroom III
Co-Chairs: Oliver Sng & Josh Ackerman, University of Michigan
- Going all-in: Unfavorable sex ratios attenuate choice diversification
  Joshua Ackerman, University of Michigan, Jon Maner, Florida State University, & Stephanie Carpenter, University of Wisconsin-Madison
- The Rice Theory of Culture: Japan, Wheat Enculturation, and Rice Islands
  Thomas Talhelm, University of Chicago Booth School of Business, Hidefumi Hitokoto, Kyoto University, Alex English, Zhejiang University, & Xiawei Dong, New York University, Shanghai
- The Crowded Life is a Slow Life: Population Density and Life History Strategy
  Oliver Sng, University of Michigan, Steven Neuberg, & Douglas Kenrick, Arizona State University
- Using Ecology to Understand Patterns of Cultural Change
  Michael E. W. Varnum, Arizona State University, & Igor Grossmann, University of Waterloo

4A. Antecedents, Consequences, Solutions, and Policy Implications of Dehumanization
Location: Marina Ballroom I
Chair: Bradford S. Jones
- Perceptual dehumanization, system legitimacy and state sanction executions
  Katrina Fincher, Columbia University, & Phil Tetlock, University of Pennsylvania
- Why Extremism Appeals to the Excluded: An Exploration of Immigrant Identity Processes
  Sarah Lyons-Padilla, Stanford SPARQ: Social Psychological Answers to Real-world Questions
- Can perspective-taking induce changes in immigrant dehumanization?
  Bradford S. Jones & Jeffrey W. Sherman, University of California, Davis
- The complexity of humanness: Strategies to promote social equality
  Francesca Prati & Monica Rubini, Alma Mater Studiorum University of Bologna

4B. Advances in Meta-cognition: Implications for Thoughts, Motivation, Emotions, and Wisdom
Location: Marina Ballroom II
Co-Chairs: Igor Grossmann & Abigail A. Scholer, University of Waterloo
- Objectification of Thoughts: Thoughts Can Be Treated As Material Objects Affecting Meta-Cognition
  Pablo Britol, Universidad Autónoma de Madrid, & Richard E. Petty, Ohio State University
- Accepting Negative Emotions and Thoughts: Laboratory, Diary, and Longitudinal Evidence for the Benefits of a Fundamental Meta-cognitive Process
  Brett Q. Ford, University of Toronto
- Wisdom as meta-cognition: Measurement, utility, and interventions
  Igor Grossmann, University of Waterloo

4C. (Mis)communication: When What You Say is Not What They Hear
Location: Marina Ballroom III
Chair: Michael I. Norton, Harvard University
- Shooting the Messenger
  Leslie K. John, Hayley Blunden & Heidi Liu, Harvard University
- Artful paltering: The risks and rewards of using truthful statements to mislead others
  Todd Rogers, Richard Zeckhauser, Francesca Gino, & Michael I. Norton, Harvard University, & Maurice E. Schweitzer, University of Pennsylvania
- Too much information
  Nadav Klein & Ed O’Brien, University of Chicago
- Backhanded Compliments: How Negative Comparisons Undermine Flattery
  Ovul Sezer, University of North Carolina at Chapel Hill, Alison Wood Brooks, & Michael I. Norton, Harvard University

5A. The 2016 U.S. Presidential Election Under Our Skin: Secrecy, Ridicule, Control and Perceived Inequality
Location: Marina Ballroom I
Co-Chairs: Margaret Shih & Serena Does, University of California, Los Angeles
- Accepting Negative Emotions and Thoughts: Laboratory, Diary, and Longitudinal Evidence for the Benefits of a Fundamental Meta-cognitive Process
  Brett Q. Ford, University of Toronto
- Wisdom as meta-cognition: Measurement, utility, and interventions
  Igor Grossmann, University of Waterloo

10:55am – 11:00am
COFFEE BREAK
Location: Harbor Ballroom Foyer

3:20 – 3:30pm
SYMPOSIA SESSION 4

3:35 – 4:55pm
SYMPOSIA SESSION 5

11:10 – 12:20
SYMPOSIA SESSION 3
SYMPOSIA SESSION 6

4:45pm – 4:50pm
BREAK

5B. New Directions in Social Vision: Social Psychological Perspectives on Face Perception
Location: Marina Ballroom II
Chair: Jonathan B. Freeman, New York University

On being average and ugly: How basic perceptual processes shape preferences
Piotr Winkielman, University of California, Los Angeles, Seval Gündermir, Columbia University, and Margaret Shih, University of California, Los Angeles

Laughing our Way to Divisiveness? Negative Outgroup Leader Actions, Ridicule and Political Divides
Todd L. Pittinsky, Stony Brook University

Perceiving Groups from a Glimpse
Eric Hehman, Ryerson University

Variance in Facial Appearance
Focusing on Groups: Between- and Within-Group Processes shape preferences
Jonathan B. Freeman and David J. Lick, New York University

Real-Time Multi-Racial Categorization
Piotr Winkielman, University of California, Los Angeles, Seval Gündermir, Columbia University, and Margaret Shih, University of California, Los Angeles

The 2016 U.S. Presidential Election and Subsequent Perceptions of Gender Inequality
Serena Does, University of California, Los Angeles, Seval Gündermir, Columbia University, and Margaret Shih, University of California, Los Angeles

SYMPOSIA SESSION 6A

4:50 - 6:00 pm

6A. Leveraging New Methods to Yield Novel Insights into Self-regulation
Location: Marina Ballroom I
Co-Chairs: Chelsea Henson & Kevin Ochsner, Columbia University

How do implicit processes contribute to self-control?
Ran Hassin, Hebrew University of Jerusalem, Melissa Ferguson, Cornell University, Paul Stillman, Ohio State University, and Clayton Crutchler, University of California at Berkeley

Reacting vs. Reappraising: Regulating responses to negative social stimuli across development
Chelsea Henson, Columbia University, Jennifer Silvers, UCLA, Walter Mischel, Columbia University, BJ Casey, Yale University, and Kevin Ochsner, Columbia University

Hormone-Diversity Fit: Collective Testosterone Moderates the Effect of Diversity on Group Performance
Modupe Akinola, Columbia Business School, Elizabeth Page-Gould, University of Toronto, Pranjal H. Mehta, University of Oregon, Zajia Liu, Columbia Business School

Conducting intergroup emotion
Kristen A. Lindquist, Kent Lee, and B. Keith Payne, University of North Carolina

The Mixed Outcomes of Bias Awareness: Taking Ownership for Implicit Negative Affect Toward Racial Outgroup Members Can Reduce Overt Prejudice, But Only If You Care
Erin Cooley, Colgate University, Ryan Lei, Northwestern University, and Keith Payne, University of North Carolina

Overcoming Despair in Intractable Conflicts by Changing Perceptions of Group Malleability
Eran Halperin, Interdisciplinary Center, Herzliya, Amit Goldenberg, James J. Gross, and Carol S. Dweck, Stanford University

6B. Understanding Multiracial America: Race Perception, Identity Flexibility, and Backlash
Location: Marina Ballroom II
Chair: Jacqueline M. Chen, University of Utah & University of California, Irvine

Mixed Perceptions: Ambiguous Race Categorization Outcomes for Monoracial and Biracial Individuals Across the Lifespan
Shana Cole, Kristina Howansky, and Janna Kline, Rutgers University

Ownership for Implicit Negative Affect Toward Biracial “Passing”
Diana T. Sanchez, Analia F. Albuja, Rutgers University, and Margaret Shih, University of California, Los Angeles

The Mixed Outcomes of Bias Awareness: Taking Ownership for Implicit Negative Affect Toward Racial Outgroup Members Can Reduce Overt Prejudice, But Only If You Care
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Overcoming Despair in Intractable Conflicts by Changing Perceptions of Group Malleability
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6C. Three Decades since The Denial of Personal Discrimination (Crosby, 1984): The Persistence of Discrimination and the Power of Denial
Location: Marina Ballroom I
Chair: Alexandra Suppes, New York University, Abu Dhabi

Over-claiming Knowledge in Response to Racism
Pha S. Saller, Stacey M. Rieck, Michael J. Perez, and Andrea D. Haugen, Texas A&M University

Blacks’ denial of racial privilege
Rosalind M. Chow, Carnegie Mellon University, and Eric D. Knowles, New York University

Contributions and departures in the three decades since The Denial of Personal Discrimination (Crosby, 1984)
Faye J. Crosby, University of California Santa Cruz

7A. Integrating Affective and Relationship Science: Interpersonal Dynamics of Emotion Experience, Expression and Regulation
Location: Marina Ballroom II
Chair: Niccolò C. Overall, University of Auckland

Interpersonal affect: Bridging empathy and emotion regulation
Jamil Zaki, Stanford University

Expanding the view of interpersonal emotion regulation: How close others regulate our emotions and why we should care
Shelly L. Gable & Margaret P. Boyer, University of California, Santa Barbara

Using relationship science to advance understanding of the use and consequences of interpersonal emotion regulation
Niccolò C. Overall, University of Auckland,
8A. Thinking About Racism in a New Political Era
Location: Marina Ballroom I
Co-Chairs: Phillip Atiba Goff & Jillian K. Swencionis, Center for Policing Equity and John Jay College of Criminal Justice

- The Misperception of Racial Economic Inequality
  Michael W. Kraus, Julian M. Rucker, & Jennifer A. Richeson, Yale University

- Structurally Unjust: Lay Beliefs about Racism and the Perception of Racial Inequality
  Jennifer A. Richeson & Julian M. Rucker, Yale University

- The Force of Fear: Police Stereotype Threat, Self-Legitimacy, and Intention to Use Force
  Phillip Atiba Goff, Center for Policing Equity and John Jay College of Criminal Justice & Rick Trinkner, Arizona State University

- Racial Bias in the Real World: Social Dominance Orientation and Police Use of Force
  Jillian K. Swencionis & Phillip Atiba Goff, Center for Policing Equity and John Jay College of Criminal Justice

8B. New Directions in Social Support: Support Giving
Location: Marina Ballroom II
Chair: Jennifer Crocker, The Ohio State University

- How Giving Care to Others Benefits Health
  Tristen Ingaki, University of Pittsburgh

- Why do some social support provisions go wrong?
  David Lee, Jennifer Crocker, Ohio State University, Ethan Kross, University of Michigan, Oscar Ybarra, University of Michigan, & Ozlem Ayduk, University of California at Berkeley

- Perceptions of others’ interpersonal goals in support and conflict interactions
  Amy Canavello & Jennifer Crocker, University of North Carolina Charlotte

- Giving support increases compassionate goals to be supportive
  Jennifer Crocker, & Shuqi Li, The Ohio State University

8C. Psychological Impact underlies Self-regulation
Location: Marina Ballroom III
Co-Chairs: Petra Schmid, ETH Zurich; Marie Crouzevialle, New York University, & Céline Darnon, Clermont Auvergne University

- Metamotivational Knowledge of the Role of Construal Level in expansive and Contractive Regulation
  Kentaro Fujita, Tina Nguyen, The Ohio State University, Abigail A. Scholer, University of Waterloo, & Jessica J. Carnevale, SUNY Purchase College

- Social power facilitates learning from both positive and negative feedback: Evidence from the brain and behavior
  Petra C. Schmid, ETH Zurich, Leor M. Hackel, Stanford University, & David M. Amrodio, University of Amsterdam

- On the academic disadvantage of low social class students: Pursuing performance goals fosters the emergence of the achievement gap
  Marie Crouzevialle, New York University, & Céline Darnon, Clermont Auvergne University

- Too Far to Help: The Effect of Perceived Distance on the Expected Impact and Likelihood of Charitable Action
  Ayelet Fishbach, University of Chicago, & Maferima Touré-Tillery, Northwestern University

9A. Inequality in Brain, Body, and Behavior
Location: Marina Ballroom I
Chair: B. Keith Payne, University of North Carolina at Chapel Hill

- Hedonic Inequality: Affective Experience as a Common Currency Linking Income Inequality and Risky Health Behavior
  B. Keith Payne, University of North Carolina at Chapel Hill, Jazmin L. Brown-Iannuzzi, University of Kentucky, & Jason W. Hannay, University of North Carolina at Chapel Hill

- The Social Hierarchy of Immunity: Linking SES and Inflammation
  Keely A. Muscattell, University of North Carolina at Chapel Hill

- Why Some Prices are Fairer than Others
  Anuj K. Shah, University of Chicago

- Progressive Taxation, Income Inequality, and Happiness
  Shigehiro Oishi, University of Virginia

9B. False Beliefs, True Believers: Why We Know What Ain’t So, and How to Know Better
Location: Marina Ballroom II
Chair: Mark J. Landau, University of Kansas

- The role of perceived versus genuine expertise in claiming knowledge one cannot possibly have
  David Dunning, University of Michigan, Stav Atir, Cornell University, & Emily Rosenzweig, Tulane University

- Faith Alone: How mortality concerns shape (false) beliefs about the efficacy of prayer alone as a medical intervention
  Matthew Vess, Texas A&M University, Jamie Arndt, University of Missouri, Cathy R. Cox, Texas Christian University, Clay Routledge, North Dakota State University, & Jamie Goldberg, University of South Florida
10A. The Effects of Stigma-Based Stressors on Cognitive, Psychological, and Physiological Well-Being
Location: Marina Ballroom I
Chair: Doraoinne J. Levy, Indiana University

- It’s Bigger Than Hip-Hop: Violent and Misogynistic Rap Lyrics Induce Stereotype Threat for Black Men
  Simon Howard, Marquette University; Erin P. Hennes, Purdue University; & Samuel R. Sommers, Tufts University

- Examining how Race-based Unfair Treatment Impacts Physiological Activity among African American Women
  Lori S. Hoggard, Rutgers University-New Brunswick

- More Than Bathroom Bills: Forms, Causes, and Consequences of Gender Identity Prejudice
  Kristin Nicole Dukes, Simmons College

- The Effects of Emotion Regulation Strategies when Contending with Discrimination Experiences
  Doraoinne J. Levy, Indiana University; & Jennifer A. Richeson, Yale University

10B. Optimizing Interventions Designed to Establish or Change Implicit Evaluations: Recent Findings and Future Directions
Location: Marina Ballroom II
Chair: Sean Hughes, Ghent University

- Not All Attitudes Are Created Equal: A Comparative Investigation of Seven Different Evaluative Learning Pathways and Their Implications for Implicit and Explicit Attitude Change
  Sean Hughes, Pieter Van Dessel Ghent University; & Colin Smith, University of Florida

- There May Be More to Training than Meets the Eye: Training Procedures for Changing Implicit Evaluations Might Actually Function as Persuasive Messages
  Jan De Houwer, Ghent University

- Motivations to Use Counter-Attitudinal Information Amplify the Impact of Interventions to Reduce Implicit Prejudice
  Calvin La, Washington University in Saint Louis, & Mahzarin Banaji, Harvard University

- Implicit Updating of First Impressions: New Evidence on Boundaries, Mechanisms, and Measurement
  Melissa J. Ferguson, Thomas C. Mann, Cornell University; Jeremy Cone, Williams College; & Xi Shen, Cornell University

10C. Virtue, Act II? The Power of the Mind in Shaping Post Self-Regulation Behavior
Location: Marina Ballroom III
Chair: Szu-Chi Huang, Stanford University; Nicole Mind, University of Melbourne

- Is the Glass Half Empty? How Focusing on Energy Consumed Affects Mental Performance
  Keith Wilcox, Columbia University; & Adriana Madzharov, Stevens Institute of Technology

- Spotlighting Self-Regulatory Needs: How Expectations Shape Restoration though Resource Re-allocation
  Joshua J. Clarkson, University of Cincinnati; Edward H. Rirt, Indiana University; & Ashley S. Otto, Baylor University,

- Real and Imagined Changes in Environment Stimulate Self-Regulation
  Nicole L. Mead, University of Melbourne & Jonathan Levav, Stanford University

- Journey Takes You Beyond the Destination: The Use of Linguistic Metaphor in Sustaining Post Goal-Attainment Actions
  Szu-chi Huang & Jennifer Aaker, Stanford University

11A. Sex Animals, Savage Brutes, and Voiceless Infants: How Mind Perception Produces Objectification and Dehumanization
Location: Marina Ballroom I
Chair: Edward Orehok, University of Pittsburgh

- On the Nature of Objectification: Implications of Considering People as Means to Goals
  Edward Orehok, University of Pittsburgh

- More Than a Body: Mind Perception and the Nature of Objectification
  Kurt Gray, University of North Carolina

- We Can’t Work With These Animals: Reciprocal Dehumanization Across Party Lines
  Nour Kteily, Northwestern University & Emilie Bruneau, University of Pennsylvania

- The Humanizing Voice: Speech Reveals, and Text Conceals, a More Thoughtful Mind in the Midst of Disagreement
  Juliana Schroeder, University of California, Berkeley, Michael Kardas & Nicholas Epley, University of Chicago

11B. Recent Advances in Affective Dynamics: The Importance of Social Status
Location: Marina Ballroom II
Chair: Jeremy P. Jamieson, University of Rochester

- Status affects physiological linkage in groups of executives and groups of students
  Tessa V. West, Katherine R. Thorson, New York University; & Wendy Berry Mendes, University of California San Francisco

- Shared physiological states among new acquaintances from 55 countries
  Katherine R. Thorson, & Tessa V. West, New York University

- The consequences of lower status on testosterone reactivity in romantic relationships
  Brett J. Peters, Ohio University; Matthew D. Hammond, Victoria University of Wellington; & Harry T. Reis & Jeremy P. Jamieson, University of Rochester
An intervention to harness the adolescent sensitivity to social status alters responses to an affect misattribution procedure at a 3-month follow-up
Christopher Bryan, Cintia Hinojosa, University of Chicago, & David S. Yeager, University of Texas

11C. Computational Modeling of Moral Preferences and Learning among Individuals and Groups
Location: Marina Ballroom III
Chair: Mina Cikara, Harvard University

• Taboo for you? Computational approaches to sacred values and moral temptation
Cendri Hutcherson, Hause Lin, Rini Ilangomaran, & Yoel Inbar, University of Toronto Scarborough

• Beliefs about bad people are volatile
Molly Crockett, Yale University, Jenifer Siegel, Oxford University, Christoph Mathys, SISSA Trieste, & Robb Rutledge, University of College London

Modeling latent preferences for harming the out-group
Mina Cikara & William Moore III, Harvard University

• Learning from in-group and out-group peers guides discriminatory behavior
Amy Krosch, Cornell University, & Mina Cikara, Harvard University

4:45pm – 4:50pm BREAK

4:50 – 6:00 pm SYMPOSIA SESSION 12

12A. Theories in Social Psychology
Location: Marina Ballroom I
Chair: Gráinne Fitzsimons, Duke University

• Useful Theories in Social Psychology
E. Tory Higgins, Columbia University

• Transactive Goal Dynamics Theory
Gráinne Fitzsimons, Duke University

• The Rocky Road from Attitudes to Behaviors
Katarzyna Jasko, Jagiellonian University

• Believing What We Know Isn’t So: Acquiescence To Superstitious Beliefs and Other Powerful Intuitions
Jane L. Risen, University of Chicago

12B. Causes and Consequences of Perceptions of Bias against High-status Groups
Location: Marina Ballroom II
Co-Chairs: Clara L. Wilkins, Wesleyan University; Joseph D. Wellman, California State University San Bernardino

• Majority no more? The influence of neighborhood racial diversity & national population changes on Whites’ perceptions of discrimination
Maureen A. Craig, New York University & Jennifer A. Richeson, Yale University

• Diversity Initiatives and Perceptions of Anti-White Bias
Tessa Dover, Portland State University, Brenda Major, University of California Santa Barbara, & Cheryl Kaiser, University of Washington

• When men perceive anti-male bias: status-legitimizing beliefs increase discrimination against women
Joseph D. Wellman, California State University San Bernardino, & Clara L. Wilkins, Erika L. Flavin, & Juliana A. Manrique, Wesleyan University

• Christians’ zero-sum beliefs about LGBT bias
Clara L. Wilkins, Wesleyan University, Joseph D. Wellman, California State University San Bernardino, & Sheri L. Reichelson, Wesleyan University

7:00pm BOARDING FOR SPIRIT CRUISES
Location: 200 Seaport Boulevard, Boston, MA
Informal Paper Session
Toast to New SESP Members Dinner

NEWLY ELECTED MEMBERS OF SESP

Lara Aknin
Anita Barbee
Michael Bernstein
Adrienne Carter-Sowell
Jacqueline Chen
Benjamin Converse
Fiery Cushman
John Edlund
Amanda Forest
Will Gervais
Rainer Greifeneder
Nao Hagiwara
Hal Hershfield
Arnold Ho
Julie Huang
Katarzyna Jasko
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Katarzyna Jasko
Lile Jia

• Implicit assessments of the accuracy of intuition and reason are uniquely predictive of judgment and choice
Fiery Cushman, Harvard University, Jeremy Cone, Williams College, Matthew Jordan, Yale University, Wouter Kool, & Samuel Gershman, Harvard University

• Spontaneous Influence: Persuasion through Increased (Perceived) Authenticity
Daniella Kupor, Boston University, Colleen Giblin, Carnegie Mellon University, & Carey Morewedge, Boston University

• Strength in feelings: Gut choice, the true self, and attitude certainty
Sam Maglio, University of Toronto, & Taly Reich, Yale University

• When the muses strike: Insight, creativity and daydreaming
Jonathan W. Schooler, Claire Zedelius, & Shelly Gable, University of California, Santa Barbara
INFORMAL PAPERS

• Nicholas Alt, University of California, Los Angeles
  “The Visual Perception of Groups: The Influence of Sex and Race Group Composition on Threat Evaluations”

• Mahzarin R. Banaji, Harvard University; & Max Kleiman-Weiner, Massachusetts Institute of Technology
  “Bayesian Judgments but Egalitarian Preferences: A Dissociation in Social Cognition”

• Silvia Bellezza, Columbia Business School; & Francesca Gino, Harvard Business School
  “Be Careless with That!: Availability of Product Upgrades Increases Cavalier Behavior toward Possessions”

• C. Malik Boykin, UC-Berkeley; Kimberly Martin, University of California, Los Angeles; & Rodolfo Mendoza-Denton, University of California, Berkeley
  “The Relationship Between the Cross Racial Identity Scale and Social Dominance Orientation”

• Jessie C. Briggs & Andrew Karpinski, Temple University
  “Implicit associations reveal a more abstract (but not distant) past than future”

• Alexander Browman, Boston College and Northwestern University; Memsin Destin, Daniel Molden, Northwestern University
  “Identity-Specific Motivation: How Distinct Identities Direct Self-Regulation Across Distinct Situations”

• Kathleen Casto, University of Oregon; & David Edwards, Emory University
  “Testosterone and cortisol interact to predict social status among teammates”

• Molly Crockett, Yale University
  “Moral Outrage in the Digital Age”

• Kenneth DeMarree & Kristin Naragon-Gainey, University at Buffalo
  “Decentering and reliance on thoughts and feelings”

• Jason Deska, Miami University
  “Facing humanity: Facial width-to-height ratio predicts ascriptions of humanity”

• Ping Dong, Northwestern University; & Spike W. S. Lee, University of Toronto
  “Embodiment as procedures: Physical cleansing changes goal priming effects”

• Cydney H. Dupree, Yale University; Stacey Sinclair, Princeton University
  “Publicly Prosocial, Privately Prejudiced: Implicit Prejudice Predicts Increased Prosocial Behavior Toward Blacks in Public Settings”

• Maayan Dvir & Kipling Williams, Purdue University
  “Ostracism and Sexual Objectification”

• Carol S. Dweck, Stanford University
  “What Happens After Prejudice is Confronted in the Workplace? How Mindsets Affect Minorities’ and Women’s Outlook on Future Social Relations?”

• Russell H Fazio, Ohio State University
  “Procrastination as a function of valence weighting tendencies”

• Howard Friedman, University of California Riverside
  “Social psychology and longevity”

• Justin Friesen & Danielle Gaucher, University of Winnipeg
  “Gendered wording in job advertisements: The role of self perceptions”

• Megan Fritz, University of California, Riverside

• Beatriz Gandarrilas, Universidad Francisco de Vitoria, Pablo Britol, Universidad Autonoma Madrid, Richard Petty, Ohio State University; & Dario Diaz, Universidad Castilla La Mancha
  “Persuasion as a Function of The Number of Word in which Thoughts Are Expressed”

• Jennifer N. Gutsell, Jeremy Simon, Nadya Styczynski, Justin Friesen & Danielle Gaucher, University of Manitoba
  “Resisting dishonesty: The Merits of an Evaluatively Integrative Self”

• Anastasia Makanova, Lindsay L. Hicks, Juliana E. French, James K. McNulty, Florida State University; & Thomas N. Bradbury, University of California, Los Angeles
  “Quantifying the sexual afterglow: The lingering benefits of sex and their implications for pair-bonded relationships”

• Zoi Manesi, Singapore Management University; Niels J. Van Doeosum, Leiden University; Robert W. J. Meershoke, Paul A. M. Van Lange, Vrije Universiteit Amsterdam
  “Do Male and Female Soccer Players Differ in Helping? A Study on Young Players”

• Denise Marigold, Renison University College; & Amanda Williams, University of Bristol
  “The effect of social categorization on children’s implicit attitudes”

• Laura E. Wallace & Duane T. Wegener, Ohio State University
  “Inferences of Source Bias Based on Message Content”

• Anthony Washburn & Linda Skitka; University of Illinois Champaign
  “Victim, Honor, Dignity, or Activism? Preferred Responses to Politically Motivated Insults”

• Baldwin M. Way, Ohio State University
  “Inflammation, Acetaminophen and Decision-Making”

• John Paul Wilson, Montclair State University
  “Obvious and Ambiguous Social Categories Interact in Perceptions of Leadership”

• Xian Zhao, University of Kansas
  “Status and Assimilation Attitudes: How China Remotely Affects White American-Chinese Immigrant Relations”

• Jennifer L. Howell, University of California, Merced
  “Health Information Avoidance”

• Jeffrey Huntsinger, Loyola University Chicago
  “Feeling and Thinking: An affect-as-cognitive feedback account”

• Camille Johnson, San Jose State University
  “Responses to Responding: How demographic surveys create social comparison”

• Alex Koch, Felix Speckmann, & Christian Unkelbach, University of Cologne
  “Spatial arrangement: An efficient online tool to capture mental representation”

• Birgit Koopmann-Holm, Kathryn Bruchmann, Megan Pearson, Santa Clara University; & Magdalena Fuchs, University of Heidelberg
  “Cultural Differences in Compassion”

• Madoka Kumashiro, University of London; & Ximena Arriaga, Purdue University
  “Bolstering attachment security”

• Bibb Latane, Center for Human Science
  “Hosting Small Conferences”

• Andrew Leister & Carolin Showers, University of Oklahoma
  “Resisting dishonesty: The Merits of an Evaluatively Integrative Self”

• Joanna Schug, College of William & Mary
  “Evidence for gendered race stereotypes in books published over five decades in the United States”

• Jeffrey Sherman, University of California, Davis
  “Intergroup bias (generally) reflects more positivity than negativity”

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• Joanna Racaszek-Leonardi, University of Warsaw
  “Values as constraints on action, perception, and cognition: Social, Development, and Physical Coordination”

• Niv Reggev, Harvard University
  “Neural correlates of stereotype confirmation”

• Nils Karl Reimer, Miles Hewstone, University of Oxford; & Katharina Schmid, ESADE Business School and Ramon Llull University
  “Does intergroup contact help or hinder social change?”

• Jessica Remedios & Samantha Snyder, Tufts University
  “The (In) Efficiency of Person Construal Involving Non-Focal Social Categories”

• Kimberly Rios, Ohio University; & Mark Aveyard, American University of Sharjah
  “Attitudes toward religion and science in the US and UAE: A cross-cultural comparison”

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<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
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<tbody>
<tr>
<td>7:30am – 8:30am</td>
<td>Continental Breakfast</td>
</tr>
<tr>
<td>8:30am – 9:40am</td>
<td>Ideological Polarization</td>
</tr>
<tr>
<td>9:45am – 10:55am</td>
<td>Evidence-Based Diversity</td>
</tr>
<tr>
<td>10:55am – 11:10am</td>
<td>Personal vs. Social Identity</td>
</tr>
<tr>
<td>11:20AM – 12:20PM</td>
<td>Judgments of Criminal Liability</td>
</tr>
<tr>
<td>2:10PM – 3:20PM</td>
<td>Face Perception</td>
</tr>
<tr>
<td>3:20pm – 3:35pm</td>
<td>Affect &amp; Relationships</td>
</tr>
<tr>
<td>3:35pm – 4:45pm</td>
<td>Intergroup Emotions</td>
</tr>
<tr>
<td>4:50pm – 6:00pm</td>
<td>Self-Regulation: New Methods</td>
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### MARINA BALLROOM II (B)

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<tr>
<td>7:30am – 8:30am</td>
<td>Continental Breakfast</td>
</tr>
<tr>
<td>8:30am – 9:40am</td>
<td>Close Relationships &amp; Broader Processes</td>
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<tr>
<td>9:45am – 10:55am</td>
<td>Dual Process Attitude Learning</td>
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<tr>
<td>10:55am – 11:10am</td>
<td>Judgments of Criminal Liability</td>
</tr>
<tr>
<td>11:20AM – 12:20PM</td>
<td>Social Support: Support Giving</td>
</tr>
<tr>
<td>2:10PM – 3:20PM</td>
<td>Face Perception</td>
</tr>
<tr>
<td>3:20pm – 3:35pm</td>
<td>False Beliefs &amp; True Believers</td>
</tr>
<tr>
<td>3:35pm – 4:45pm</td>
<td>Social vs. Nonsocial Cognition</td>
</tr>
<tr>
<td>4:50pm – 6:00pm</td>
<td>Implicit Evaluation Interventions</td>
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### MARINA BALLROOM III (C)

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<tr>
<td>7:30am – 8:30am</td>
<td>Continental Breakfast</td>
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<tr>
<td>8:30am – 9:40am</td>
<td>Saving Souls: Morality &amp; Prejudice</td>
</tr>
<tr>
<td>9:45am – 10:55am</td>
<td>Preparedness: Social Judgment &amp; Behavior</td>
</tr>
<tr>
<td>10:55am – 11:10am</td>
<td>Psychological Impact &amp; Self-Regulation</td>
</tr>
<tr>
<td>11:20AM – 12:20PM</td>
<td>Moral Judgment &amp; Unethical Behavior</td>
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<tr>
<td>2:10PM – 3:20PM</td>
<td>Mind Shapes Post-Self-Regulation</td>
</tr>
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<td>3:20pm – 3:35pm</td>
<td>Coffee Break</td>
</tr>
<tr>
<td>3:35pm – 4:45pm</td>
<td>Interpersonal &amp; Intergroup Morality</td>
</tr>
<tr>
<td>4:50pm – 6:00pm</td>
<td>Bias Against High Status Groups</td>
</tr>
</tbody>
</table>

### MARINA BALLROOM IV (D)

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<tbody>
<tr>
<td>7:30am – 8:30am</td>
<td>Continental Breakfast</td>
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<tr>
<td>8:30am – 9:40am</td>
<td>Workshop: Bayesian Statistics</td>
</tr>
<tr>
<td>9:45am – 10:55am</td>
<td>Evidence-Based Diversity</td>
</tr>
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<td>10:55am – 11:10am</td>
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**WELCOME!** We hope you enjoy SESP and Boston!