

# PROGRAM AT A GLANCE

## THURSDAY, OCTOBER 15, 2009

- |                 |  |
|-----------------|--|
| 1:00 – 5:00 PM  | <b>Registration</b><br>Main Lobby                      |
| 6:00 – 10:00 PM | <b>Opening Reception (Hors d'oeuvres and Cash Bar)</b> |
| 6:00 – 10:00 PM | <b>Executive Committee Meeting and Dinner</b>          |

## FRIDAY, OCTOBER 16, 2009

- |                     |  |
|---------------------|--|
| 8:00 AM – 5:00 PM   | <b>Registration</b><br>Main Lobby  |
| 7:30 – 8:30 AM      | <b>Continental Breakfast</b>   |
| 8:30 – 9:40 AM      | <b>Symposia Session 1</b>  |
| 9:40 – 9:45 AM      | <b>Break</b>   |
| 9:45 – 10:55 AM     | <b>Symposia Session 2</b>  |
| 10:55 - 11:10 AM    | <b>Coffee Break</b>  |
| 11:10 AM – 12:20 PM | <b>Debate 1</b>  |
| 12:25 – 2:10 PM     | <b>Lunch, Award Addresses, and Business Meeting</b><br><i>(Distinguished Scientist Award)</i>                      |
| 2:10 – 3:20 PM      | <b>Symposia Session 3</b>  |
| 3:20 – 3:35PM       | <b>Coffee Break</b>  |
| 3:35 – 4:45 PM      | <b>Symposia Session 4</b>  |
| 4:45 – 4:50 PM      | <b>Break</b>   |
| 4:50 – 6:00 PM      | <b>Symposia Session 5</b>  |
| 6:00 – 7:30 PM      | <b>Informal Paper Session and Social Hour in Honor of New SESP Members</b><br><i>(Hors d'oeuvres and Cash Bar)</i> |

# PROGRAM AT A GLANCE

## **SATURDAY, OCTOBER 17, 2009**

<b>8:00 am – 5:00 PM</b>	<b>Registration</b>
<b>7:30 – 8:30 AM</b>	<b>Continental Breakfast</b>
<b>8:30 – 9:40 AM</b>	<b>Symposia Session 1</b>
<b>9:40 – 9:45 AM</b>	<b>Break</b>
<b>9:45 – 10:55 AM</b>	<b>Symposia Session 2</b>
<b>10:55 – 11:10 AM</b>	<b>Coffee Break</b>
<b>11:10 AM – 12:20 PM</b>	<b>Debate 2</b>
<b>12:25 PM – 2:10 PM</b>	<b>Lunch and Award Addresses (Dissertation , Career Trajectory, and Scientific Impact Awards)</b>
<b>2:10 – 3:20 PM</b>	<b>Symposia Session 3</b>
<b>3:20 – 3:35 PM</b>	<b>Coffee Break</b>
<b>3:35 – 4:45 PM</b>	<b>Symposia Session 4</b>
<b>4:45 – 4:50 PM</b>	<b>Break</b>
<b>4:50 – 6:00 PM</b>	<b>Symposia Session 5</b>
<b>6:00 – Midnight</b>	<b>Saturday Night Event</b>

# CONFERENCE PROGRAM

## THURSDAY, OCTOBER 15, 2009

- 1:00- 5:00 PM                      **Registration**
- 6:00-10:00 PM                      **Opening Reception (*Hors d'oeuvres and Cash Bar*)**
- 6:00-10.00 PM                      **Executive Committee Meeting and Dinner**

## FRIDAY, OCTOBER 16, 2009

- 7:30-8:30 AM                      **Continental Breakfast**

- 8:00 AM – 5:00 PM                      **Registration**  
Main Lobby

- 8:30 – 9:40 AM                      **Symposia Session 1**

**Symposium 1A:**  
**Location TBA**  
**FRI 8:30 – 9:40 AM**

**Commitment Processes in Close Relationships**

**Chair: John G. Holmes**, University of Waterloo

Caryl E. Rusbult, Vrije Universiteit Amsterdam  
*Basic Mechanisms in Commitment Processes .*

Sandra L. Murray, SUNY Buffalo & John G. Holmes, University of Waterloo  
*Commitment Insurance: Compensating for the Autonomy Costs of Interdependence in Close Relationships.*

John Lydon, McGill University  
*The Regulation of Alternatives as a Commitment Mechanism.*

Harry T. Reis, University of Rochester; M. Kumashiro, Goldsmiths, University of London; & Caryl E. Rusbult, Vrije Universiteit, Amsterdam  
*Perceived Responsiveness, Partner Affirmation, and Mutual Cyclical Growth.*

**Symposium 1B:**  
**Location TBA**  
**FRI 8:30 – 9:40 AM**

**Kicking the “Prejudice Habit”: 20 Years Since Devine (1989)**

**Chair: Margo J. Monteith**, Indiana University, Bloomington

Margo J. Monteith, Purdue University  
*Automaticity and control in stereotyping and prejudice: Taking stock.*

Ashby E. Plant, Florida State University  
*Implications of Motivation to Respond without Prejudice: Why, When, and How People Regulate Racial Bias.*

David M. Amodio, New York University  
*What's being controlled in “prejudice control”? Effects of motivation on race perception and behavior.*

B. Keith Payne, University of North Carolina  
*Implicit and explicit prejudice in the 2008 Presidential election: Evidence from three nationally representative studies.*

**Symposium 1C:**  
**Location TBA**  
**FRI 8:30 – 9:40 AM**

***The Psychology of Meaning***  
**Chair: Laura Kray, UC Berkeley**

Laura Kray & Linda George & Phil Tetlock, UC Berkeley; Katie Liljenquist, Brigham Young U; Adam Galinsky, Northwestern U; Neal Roese, Northwestern U  
*From What Might Have Been to What Must Have Been: Counterfactual Thinking Creates Meaning.*

Josh Hicks & Rebecca Schlegel, Texas A & M University; Laura King, University of Missouri  
*Love, Happiness, and the Dynamics of Meaning in Life Judgments.*

Matthew Vess & Jamie Arndt, University of Missouri; Clay Routledge, North Dakota State University; Mark J. Landau, University of Kansas  
*The Dynamics of Death and Meaning: The Effects of Death-relevant Cognitions and Personal Need for Structure on Perceptions of Meaning in Life.*

Clay Routledge, North Dakota State University; Jamie Arndt, University of Missouri; Constantine Sedikides & Tim Wildschut, University of Southampton  
*The Past Makes the Present Meaningful: Nostalgia Serves an Existential Function.*

**9:40 – 9:45 AM**

**Break**

**9:45 – 10:55 AM**

**Symposia Session 2**

**Symposium 2A:**  
**Location TBA**  
**FRI 9:45 – 10:55 AM**

**Is Self-Enhancement Really a Pre-Potent Motive?**  
**Chair: John G. Holmes, University of Waterloo**

Joanne V. Wood, University of Waterloo & Elaine Perunovic, University of New Brunswick  
*The Perils of Positive Self-Statements*

Justin V. Cavallo, University of Waterloo; Denise Marigold, Renison University College at University of Waterloo; John G. Holmes, University of Waterloo  
*When a friend in need is a friend to heed: The challenges of providing social support to low self-esteem people.*

Mituru Shimizu, Dept. of Applied Economics and Management, Cornell University; & Brett Pelham, Gallup Organization  
*The unconscious cost of good fortune: Implicit and explicit self-esteem, positive life events, health behavior, and physical health.*

William B. Swann, Jr. & Tracy Kwang, The University of Texas at Austin  
*Will the real self-enhancement motive please stand up? Other motives may underlie the quest for positivity.*

**Symposium 2B:**  
**Location TBA**  
**FRI 9:45 – 10:55 AM**

**Toward a Shared Understanding of Social Reality**  
**Chair: Stacey Sinclair & Alison Ledgerwood**

Stacey Sinclair, Princeton University  
*Catching others' attitudes: The role of need for cognition*

Antony S. R. Manstead, Cardiff University  
*Shared reality and emotion*

Alison Ledgerwood, UC Davis  
*The price of a shared vision: Group identity goals and the social creation of value.*

Amanda Diekmann, Miami University  
*The shared reality of role congruity processes: The case of women in STEM careers.*

**Symposium 2C:**  
**Location TBA**  
**FRI 9:45 – 10:55 AM**

**New Directions in Obedience Research and Its Application**  
**Chair: Thomas Blass**, University of Maryland Baltimore County

Jerry Burger, Santa Clara University  
*In their own words: Explaining obedience through an examination of participants' comments.*

Mel Slater, ICREA, University of Barcelona, Spain, & University College, London, UK  
*Virtual reality as a tool to study obedience.*

Thomas Blass, University of Maryland Baltimore County  
*Serving as a consultant in court cases involving crimes of obedience*

**10:55 – 11:10 am**

**Coffee Break**

**11:10 – 12:20 PM**

**Debate 1**

**Debate 1:**  
**Location TBA**  
**FRI 11:10 – 12:20**

**Puzzlingly High Correlations in Cognitive/Affective Neuroscience**  
Matthew Lieberman, University of California at Los Angeles vs. Piotr Winkielman, University of California, San Diego, with David Kenny as moderator

**12:25 – 2:10 PM**

**Lunch, Award Addresses, and Business Meeting**  
Distinguished Scientist Award ; Business Meeting

**2:10 – 3:20 PM**

**Symposia Session 3**

**Symposium 3A:**  
**Location TBA**  
**FRI 2:10 – 3:20PM**

**Burden or boon? The value of the group**  
**Chair: Colin Wayne Leach**, University of Connecticut

Patricia M. Rodriguez Mosquera, Wesleyan University  
*What makes us happy? Group social image and life satisfaction.*

Colin Wayne Leach, University of Connecticut  
*How and why individuals identify with groups.*

Heather J. Smith, Sonoma State University & Thomas F. Pettigrew, University of California, Santa Cruz  
*What Does Relative Deprivation Predict? A Meta-Analytic Critique.*

Russell Spears, Cardiff University  
*Nothing to Lose: Ask not what the group can do for you.*

**Symposium 3B:**  
**Location TBA**  
**FRI 2:10 – 3:20 PM**

**The “Thrifty Brain:” Behavioral and Neural Evidence that Social Processes Co-opt Basic Sensory and Motivational Systems**  
**Chair: Naomi Eisenberger**, University of California, Los Angeles

John A. Bargh & Julie Y. Huang, Yale University  
*Priming Primitives: Social Goals and Concepts are Grounded in the Physical World.*

Adam Anderson, University of Toronto  
*Evidence for the Physical Foundations of Moral Disgust.*

Naomi Eisenberger, University of California, Los Angeles  
*Why Rejection Hurts: Examining the Shared Mechanisms Underlying Physical and Social Pain.*

Jordan Grafman, National Institute of Neurological Disorders and Stroke  
*The Brain Rewards Positive Social Acts.*

**Symposium 3C:**  
**Location TBA**  
**FRI 2:10 – 3:20 PM**

**Seeking and Reacting to Support or Opposition**

**Chair: Duane T. Wegener**, Purdue University

Leandre R. Fabrigar, Queen's University  
*Exploring capacity and information processing goals in selective exposure effects.*

Duane T. Wegener, Purdue University  
*Attitudinal Properties and differential reactions to relatively proattitudinal or counterattitudinal information.*

Jason K. Clark, University of Iowa  
*Concern about support or opposition: Effects of source expertise on the processing of persuasive messages.*

William D. Crano, Claremont Graduate University  
*Factors affecting responses to minority- and majority-sourced persuasive messages.*

**3:20 – 3:35 PM**

**Coffee Break**

**3:35 - 4:45 PM**

**Symposia Session 4**

**Symposium 4A:**  
**Location TBA**  
**FRI 3:35 – 4:45 PM**

**The Interface between Self-Regulation, Cognition, and Emotion**

**Chairs: Tal Eyal**, Ben-Gurion University & **Ayelet Fishbach**, University of Chicago

Jens Förster, University of Amsterdam  
*Preparing for Novel Events: How Novelty Enhances Understanding Meaning.*

Ayelet Fishbach & Stacey R. Finkelstein, University of Chicago  
*Giving, Seeking and Responding to Feedback.*

Tal Eyal, Ben-Gurion University  
*The Motivation-Emotion Matching Hypothesis.*

Discussant: Yaacov Trope

**Symposium 4B:**  
**Location TBA**  
**FRI 3:35 – 4:45 PM**

**Rethinking Conformity, Dissent, and Social Influence**

**Chairs: Bert H. Hodges**, Gordon College

Paul R. Nail, University of Central Arkansas  
*Influencing Difficult People: The Strategic Self-Anticonformity Technique.*

Radmila Prislin, San Diego State University  
*Social Influence in Pursuit of Social Change: Motives, Modes, and Implications for Group Dynamics.*

Dominic J. Packer, Lehigh University  
*The Dissenter's Dilemma, and a Social Identity Solution*

Bert H. Hodges, Gordon College  
*The Dynamics of Agreeing and Disagreeing with Correct and Incorrect Majorities.*

Discussant: John M. Levine, University of Pittsburgh

**Symposium 4C:**  
**Location TBA**  
**FRI 3:35 – 4:45 PM**

**Social-Psychological Intervention**

**Chair: Geoffrey Cohen**, University of Colorado, Boulder

Elizabeth Paluck, Department of Psychology and Woodrow Wilson School of Public and International Affairs  
*Theorizing social change: Field experiments in post-conflict zones.*

Joshua Smyth, Syracuse University  
*Tipping Sacred Cows: The Influence of Context on Psychosocial Interventions.*

Julia Boehm, University of California Riverside  
*Enhancing Well-Being Through Experimental Interventions.*

Gregory Walton, Stanford University; Geoffrey Cohen, University of Colorado; Christine Logel, University of Colorado & University of Waterloo; Jennifer Peach & Steve Spencer, University of Waterloo  
*Wise interventions: Theory-driven strategies to raise intellectual achievement and reduce performance gaps.*

4:45 – 4:50 PM

Break

4:50 – 6:00 PM

Symposia Session 5

Symposium 5A:  
Location TBA  
FRI 4:50 – 6:00 PM

**Social and Cultural Reality Monitoring: Psychological Processes that Influence Whether People Trust and Communicate Information**  
Chairs: Richard P. Eibach, University of Waterloo & Valerie Purdie-Vaughns, Columbia University

Marcia Johnson, Yale University  
*Why cultural reality monitoring?*

Valerie Purdie-Vaughns, Columbia University & Richard P. Eibach, University of Waterloo  
*Questioning Official Stories: How Social Identity Influences Trust in Workplace Diversity Policies and Accounts of Egalitarian Change.*

Jonah Berger, Wharton Business School, University of Pennsylvania  
*From Individual Psychology to Collective Outcomes: Cultural Transmission, Popularity, and the New York Times Most-Emailed List.*

Ian Skurnik, Darden School of Business, University of Virginia  
*How Warnings about False Claims Become Recommendations.*

Symposium 5B:  
Location TBA  
FRI 4:50 – 6:00 PM

**Nonverbal Cues, Automatic Judgments, and Interpersonal Consequences**  
Chair: John F. Dovidio, Yale University

Miles L. Patterson, University of Missouri, St. Louis  
*A Dyadic Model of Nonverbal Interaction: The Primacy of Automatic Social Judgment and Behavioral Processes.*

Adam R. Pearson, John F. Dovidio, Yale University; Tessa V. West, New York University; & Curtis Phillips, York University  
*Affective Biases in Social Interaction: Perceptual and Self-regulatory Mechanisms for the Persistence of Subtle Bias.*

Nalini Ambady & Max Weisbuch, Tufts University  
*Nonverbal Exposure and Social Influence.*

&

Leslie A. Zebrowitz, Ruoxue Wang, Eduardo A. Undurraga, Oyunbileg Magvanjav, Ricardo Godoy, Brandeis University  
*Impressions of Attractiveness and Traits: Reliability, Agreement, and Validity across White American and Tsimane' Bolivian Cultures.*

Symposium 5C  
Location TBA  
FRI 4:50 – 6:00 PM

**Social Endocrinology: Hormones and Social Psychology**  
Chair: Pranjal Mehta, Columbia University

Pranjal Mehta, Columbia University  
*The testosterone-behavior relation depends on cortisol: Convergent evidence in the domains of competition and leadership.*

Sally Dickerson, University of California, Irvine  
*Social-evaluative threat, self-conscious emotion, and cortisol reactivity to acute stressors.*

Lowell Gaertner, University of Tennessee  
*A Bio-Social Model of Positive Ingroup Regard: Oxytocin as an Evolved Hormonal Mediator of Intragroup Social-Regulation.*

Wendy Berry-Mendes, Harvard University  
*Affective vulnerability: Low levels of DHEA are associated with sensitivity to social feedback*

6:00 – 7:30 PM

**Informal Paper Session and Social Hour in Honor of New SESP members  
(Hors d'oeuvre and cash bar)**

**SATURDAY, OCTOBER 17, 2009**

7:30 – 8:30 AM

**Continental Breakfast**

8:00 AM – 5:00 PM

**Registration  
Main Lobby**

8:30 – 9:40 AM

**Symposia Session 1**

**Symposium 1A:  
Location TBA  
SAT 8:30 – 9:40 AM**

**Self-Esteem, Prejudice, and Norms: How Personal and Social Automatic Evaluative Associations Shape Thoughts and Actions**  
**Chair: Mark P. Zanna, University of Waterloo**

Christian H. Jordan, Wilfrid Laurier University, Steven J. Spencer, University of Waterloo, & Mark P. Zanna, University of Waterloo  
*The Self You Know?: Exploring the Interplay of Implicit and Explicit Self-esteem.*

Leanne Son Hing, University of Guelph & Mark P. Zanna, University of Waterloo  
*Using Implicit Attitudes to Disambiguate Prejudice on the Right and on the Left.*

Steven J. Spencer, University of Waterloo & Mark P. Zanna, University of Waterloo  
*Not All Automatic Evaluations are Equal: How Implicit Normative Evaluations Influence Social Identity, Discrimination, and Stereotype Threat.*

Discussant: Mark P. Zanna, University of Waterloo

**Symposium 1B:  
Location TBA  
SAT 8:30 – 9:40 AM**

**The Role of Death in Life: A Town Hall Meeting on the 25<sup>th</sup> Anniversary of Terror Management Theory**  
**Moderator, Constantine Sedikedes, University of Southampton**

Panel: Jamie Arndt, University of Missouri; Jeff Greenberg, University of Arizona; Thomas Pyszczynski, University of Colorado at Colorado Springs; Sheldon Solomon, Skidmore College.

**Symposium 1C:  
Location TBA  
SAT 8:30 – 9:30 AM**

**Funding Opportunities and Strategies from National Science Foundation and National Cancer Institute**  
**Chairs: Bill Klein, NCI and Amber Story, NSF**

9:40 – 9:45 AM

**Break**

9:45 – 10:55 AM

**Symposia Session 2**

**Symposium 2A:  
Location TBA  
SAT 9:45 – 10:55 AM**

**Social Relationships, Automaticity, and Self-Regulation**  
**Chairs: Eli J. Finkel, Northwestern University & Gráinne M. Fitzsimmons, University of Waterloo**

Gráinne M. Fitzsimmons, University of Waterloo  
*Vicarious Goal Pursuit: Achieving through Others.*

Benjamin A. Converse, University of Chicago & Ayelet Fishbach, University of Chicago  
*The Function of Expected and Experienced Gratitude in Self Regulation.*

Peter M. Gollwitzer, New York University and University of Konstanz & Paschal Sheeran, University of Sheffield  
*When Intentions Go Public.*

Eli J. Finkel, Northwestern University; Amy N. Dalton, Hong Kong University of Science and Technology; & Tanya L. Chartrand, Duke University  
*The Schema-Driven Chameleon: How Mimicry Affects Self-Regulation*

**Symposium 2B**  
**Location TBA**  
**9:45 – 10:55 AM**

**Mechanisms Underlying Stereotype Threat Performance Effects**

**Chair: Stephen g. Harkins**, Northeastern University

Toni Schmader, University of British Columbia & Chad Forbes, National Institute of Health  
*Attitudes can lead a woman to math, but stereotypes can make it hard to think.*

Jenessa Shapiro, University of California, Los Angeles  
*Stereotype Threats: Evidence for a Multi-Threat Framework*

Robert J. Rydell & Kathryn L. Braun, Indiana University  
*Capitalizing on Multiple Social Identities to Prevent Stereotype Threat: The Moderating Role of Self-Esteem.*

Stephen G. Harkins, Northeastern University, & Jeremy P. Jamieson, Harvard University  
*A Mere Effort Account of Stereotype Threat Performance Effects.*

**Symposium 2C**  
**Location TBA**  
**9:45 – 10:55 AM**

**Current Research at the Social Psychology /Law Interface**

**Chair: Norbert L. Kerr**, Michigan State University

Eugene Borgida, Grace Deason, & Eric Girvan, University of Minnesota  
*Explicit and Implicit Gender Bias in Arbitration Decision Making.*

Barbara O'Brien, Michigan State University, & Phoebe C. Ellsworth, University of Michigan  
*Prosecutorial Blind Spots: Features of the Adversarial Criminal Justice System that Promote Confirmation Bias.*

Margaret Bull Kovera, John Jay College-CCNY  
*Biased Hypothesis Testing and Behavioral Confirmation in Jury Selection Procedures.*

Samuel R. Sommers, Tufts University  
*Race and Jury Selection: Social Psychological Perspectives on a Contemporary Legal Debate.*

Norbert L. Kerr, Michigan State University  
*The Effects of Pre-Deliberation Jury Discussion: New Empirical Evidence.*

**10:55 – 11:10 AM**

**Coffee Break**

**11:10 -12:20 PM**

**Debate 2**

**Debate 2**  
**Location TBA**  
**11:10 – 12:20 PM**

**Is self-enhancement pancultural?**

Steven Heine, University of British Columbia vs. Constantine Sedikides, University of Southampton, with David Dunning as moderator

**12:25 – 2:10 PM**

**Lunch and Award Address**  
**(Dissertation, Career Trajectory, and Scientific Impact Awards)**

**2:10 – 3:20 PM**

**Symposia Session 3**

**Symposium 3A:**  
**Location TBA**  
**SAT 2:10 – 3:20 PM**

**Approach or Avoid? How Affect and Motivation Influence Preferences and Behavior**  
**Chairs: Henk Aarts, Utrecht University & Kirsten I. Ruys, Utrecht University**

Eddie Harmon-Jones, Texas A & M University  
*Negative Emotions and Approach Motivational Processes: Toward an Understanding of the Relationship between Emotional Responses and Psychological Consequences.*

Jack van Honk & Peter Bos, Utrecht University  
*Testosterone Down-regulates Interpersonal Trust in an Adaptive Manner.*

Alexander Todorov, Princeton University  
*Evaluating Faces on Social Dimensions.*

Jennifer S. Lerner, Harvard University; Seunghee Han, Carnegie Mellon University; & Richard Zeckhauser, Harvard University  
*Disgust Promotes Disposal: Souring the Status Quo.*

Kirsten Ruys, Utrecht University & Henk Aarts, Utrecht University  
*When Objects and Angry Faces go Together: Anger as an Unconscious Motivating Force.*

**Symposium 3B:**  
**Location TBA**  
**SAT 2:10 – 3:20 PM**

**Worldviews and Justice Concerns**  
**Chairs: Brenda Major, University of California, Santa Barbara & Kees van den Bos, Utrecht University**

Richard P. Eibach, University of Waterloo  
*The Influence of Protective Paternalism on How Parents Think about Law and order and Morality.*

Brenda Major, University of California, Santa Barbara  
*Can the absence of prejudice be more threatening than its presence? It depends on one's worldview.*

Kees van den Bos and Marjolein Maas, Utrecht University  
*On the Psychology of the Belief in a Just World: Exploring Experiential and Rationalistic Paths to Victim Blaming.*

Aaron C. Kay, University of Waterloo  
*Inequality, Discrimination, and the Power of the Status Quo: Direct Evidence for a Motivation to See the Way Things are as the Way They Should be.*

**Symposium 3C:**  
**Location TBA**  
**SAT 2:10 -3:20 PM**

**Regret and Dissonance: Old Friends, New Controversies**  
**Chair: Keith Markman, Ohio University**

Keith Markman, Ohio University; Denise Beike, University of Arkansas; & Figen Karadogan, Ohio University  
*Regret and Opportunity: What Hurts Us Most, and What Are We Going to Do About It?*

Amy Summerville, Miami University  
*Dissonance and Information Search: The Scenic Overlook of the Road Not Taken.*

M. Keith Chen, Yale School of Management and Department of Economics, & Jane Risen, University of Chicago Booth School of Business  
*Do Choices Affect or Reflect Preferences? Theorems and Evidence on Problems with the Free-Choice Paradigm.*

Bertram Gawronski, University of Western Ontario  
*Does Post-Decisional Attitude Change Provide Evidence for the Operation of Cognitive Dissonance?*

**3:20 – 3:35 PM**

**Coffee Break**

**3:35 – 4:45 PM**

**Symposia Session 4**

**Symposium 4A:**  
**Location TBA**  
**SAT 3:35 – 4:45 PM**

**The Motivational Dynamics of Social Exclusion: When and Why Exclusion Produces Hostility, Withdrawal, and Ingratiation**

**Chair: Daniel C. Molden**, Northwestern University

C. Nathan DeWall, University of Kentucky

*The Excluded Mind: How Thoughts of Social Connection Guide Responses to Exclusion.*

Geraldine Downey & Rainer Romero-Canyas, Columbia University

*Kindness from Cruelty: When Do Harsh Forms of Social Exclusion Trigger Ingratiation?*

Daniel C. Molden, & Gale M. Lucas, Northwestern University

*Losing versus Failing to Gain Social Connection: Prevention-Focused and Promotion-Focused Responses to Social Exclusion.*

Laura Smart Richman and Mark Leary, Duke University

*The Multi-Motive Model of Social Exclusion.*

**Symposium 4B:**  
**Location TBA**  
**SAT 3:35 – 4:45 PM**

**Extreme Responses as a Function of Confidence and Threatening Doubt**

**Chair: Richard E. Petty**, Ohio State University

Kenneth G. DeMarree, Texas Tech University

*In Search of Individual Differences in the Use of Mental Content.*

Ian McGregor, York University

*Extreme Relief: Doubt, Threat, and Reactive Approach Motivation*

Pablo Briñol, Universidad Autónoma de Madrid & Richard E. Petty, Ohio State University

*Desire for Confidence as a Function of Threatening Doubt.*

Discussant: Kees van den Bos, Utrecht University

**Symposium 4C:**  
**Location TBA**  
**SAT 3:35 – 4:45 PM**

**Aggression and Homophobia**

**Co-Chairs: Jennifer K. Bosson & Joseph A. Vandello**, The University of South Florida

Joseph Vandello, The University of South Florida

*Real Men Do: Manhood, Action, and Aggression*

Vladas Griskevicius, University of Minnesota

*Aggress to Impress: Status, Reputation, and Hostility.*

Luis Rivera, California State university

*Not All Self-Affirmations Alleviate Prejudice: The Effect of Affirming Masculinity on Derogating Gay Men.*

Jennifer Bosson, The University of South Florida

*Gender Threats, Heterosexual Affirmations, and Men's Antigay Aggression.*

Discussant: Peter Glick, Lawrence University

**4:45 – 4:50 PM**

**Break**

**4:50 – 6:00 PM**

**Symposia Session 5**

**Symposium 5A:**  
**Location TBA**  
**SAT 4:50 – 6:00PM**

**Ouch! Pain as social cognition**

**Chair: Adam Waytz**, Harvard University

Kurt Gray & Daniel M. Wegner, Harvard University

*Malice Aforethought: Intention and the Experience of Pain.*

Kipling D. Williams, Purdue University & Zhansheng Chen, University of Hong Kong

*The Tenacity of Social Pain.*

Adam Waytz, Harvard University; & Nicholas Epley, University of Chicago  
*Affiliation enables antipathy: Identifying an ironic antecedent of dehumanization*

**The Social Psychology of Torture**

**Chair: Chris Crandall**, University of Kansas

Chris Crandall, University of Kansas  
*Title TBA*

Saul Kassin, John Jay College of Criminal Justice  
*Title TBA*

Linda Skitka, University of Illinois at Chicago  
*Title TBA*

**Symposium 5B:**  
**Location TBA**  
**SAT 4:50 – 6:00 PM**

**The Social Cure: Advances in Social Identity in Research on Health, Memory and the Self**

**Chair: Jolanda Jetten**, University of Queensland

S. Alexander Haslam, University of Exeter  
*Making us better: Why social identity is central to health and well-being.*

Jolanda Jetten, University of Queensland & Janelle M. Jones, University of Exeter  
*The more and the merrier: Multiple identities enhance well-being, persistence and recovery in challenging times.*

Catherine Haslam, University of Exeter  
*Personal facts and knowledge of events: What aspects of autobiographical memory support the self?*

Tom Postmes, University of Groningen & Gamze Baray, Simon Fraser University  
*The relation of social identity to personal identity.*

**Event in the Portland Art Museum**

**Dancing with Band**

**Symposium 5C:**  
**Location TBA**  
**SAT 4:50 – 6:00 PM**