



Meeting of the
Society of Experimental Social
Psychology

2011

Washington, DC

Sponsored by the University of Maryland

THURSDAY, OCTOBER 13

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5:00 – 9:00pm **Registration**
Colonnade

8:00 – 10:00pm **Reception (hors d'oeuvre and cash bar)**
Colonnade

6:00 – 10:00pm **Executive committee meeting and dinner**
Sulgrave Room

FRIDAY, OCTOBER 14

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8:00am – 5:00pm **Registration**

Ballroom Foyer

7:30 – 8:30am **Continental Breakfast**

Ballroom Foyer

8:30 – 9:40am **Symposia Session 1**

Bringing the Body to Ground: The Commensurability of Physical and Social Warmth:

(Roosevelt Room)

Chairs: John A. Bargh, Yale University, and Hans IJzerman, VU University and Tilburg University

The Substitutability of Physical and Social Warmth in Daily Life

John A. Bargh, Yale University

Cold-blooded Loneliness: Social Exclusion Leads to Lower Skin Temperatures

Hans IJzerman, VU University and Tilburg University, and Kipling D. Williams, Purdue University

You Give Me the Chills: Embodied Reactions to Implicit Mimicry Norm Violations

N. Pontus Leander, Duke University, Rijksuniversiteit Groningen, and John A. Bargh, Yale University

Bringing the Body to Ground: Evolutionary-Developmental Perspectives

Linnda R. Caporael, Rensselaer Polytechnic Institute

On the malleability of ideology: Abstract vs. concrete construals of ideologies change its impact on attitudes, judgments, and actions

(Culpeper Room)

Chair: Nilanjana Dasgupta, University of Massachusetts – Amherst

Magnifying the Partisan Divide from Afar: Subjective Distance from Legislature Settings Increases the Impact of Ideology on Constituents' Reactions

Marlone D. Henderson, University of Texas at Austin

The Devil is in the Details: Abstract versus Concrete Construals of Multiculturalism Differentially Impact Intergroup Relations

Kumar Yogeeswaran and Nilanjana Dasgupta, University of Massachusetts, Amherst

Malleable Ideologies: How Individuals Make General Principles Mean What They Want Them to Mean

Eric D. Knowles, University of California – Irvine

Understanding Morally Motivated Behavioral Intentions: A Matter of Consequences or Conscience?

Linda J. Skitka, and Daniel C. Wisneski, University of Illinois – Chicago

FRIDAY, OCTOBER 14

Six of one; half a dozen of another: The good and the bad of overcoming conflicting goals

(Dumbarton Room)

Chair: Betsy Sparrow, Columbia University

I'm in a conflict state of mind: Non-conscious goal conflicts attenuate confirmation tendencies

Tali Kleiman and Ran Hassin, The Hebrew University of Jerusalem

Examining the role of inhibition in resolving conflicts among and within goal pursuits

James Shah, Duke University

Regulating transference: Implementation intentions disrupt the effect

Elizabeth Przybylinski, New York University

Get out of my way: Unpriming occurs when goals conflict

Betsy Sparrow, Columbia University

9:40 – 9:45am – *Break*

Ballroom Foyer

9:45 – 10:55am **Symposia Session 2**

Ingredients of the Emotional Mind: A Psychological Constructionist View

(Roosevelt Room)

Chairs: Kristen A. Lindquist, Harvard University, and Lisa Feldman Barrett, Northeastern University and Harvard Medical School/Massachusetts General Hospital

The Flexibility of Experiences: How Reappraisal, Body Position and Language can Influence Emotion

Wendy Berry Mendes, University of California San Francisco

Mapping Emotions Through Time: How Affective Trajectories Inform Emotion

William A. Cunningham and Tabitha Kirkland, The Ohio State University

Grounding Emotion in Conceptualization and Core Affect

Christine D. Wilson-Mendenhall, Northeastern University

Emotions are the Sum of More Basic Parts: Evidence from Behavior, Physiology and Neuroimaging

Kristen A. Lindquist, Harvard University, and Lisa Feldman Barrett, Northeastern University and Massachusetts General Hospital/Harvard Medical School

Coordination and Relationships: Interaction, Interdependency and Impressions

(Culpeper Room)

Chair: Susanne Abele, Miami University

Synchrony and the Reduced Sense of Self

Scott S. Wiltermuth, University of Southern California, and Piercarlo Valdesolo, Claremont-Mckenna College

Using Social Information to Coordinate: Can Romantic Couples Coordinate Better Than Strangers?

Christopher Chartier, Miami University, and Susanne Abele, Miami University

Anthropomorphism and Social Mediators of Joint Action

Rick van Baaren, Radboud University

The Roles of Language Similarity and Convergence in the Initiation and Maintenance of Romantic Relationships

Molly E. Ireland, University of Illinois at Urbana-Champaign

FRIDAY, OCTOBER 14

Examining persons in situations: Interactions between chronic and temporarily activated traits, motives, and self-concepts

(Dumbarton Room)

Chair: Daniel C. Molden, Northwestern University

On feeling right in cultural contexts: How person-culture match affects self-esteem and subjective well-being

C. Ashley Fulmer and Michele J. Gelfand, University of Maryland

Can helping you hurt me? When disagreeable people force themselves to act in agreeable ways

Lara K. Kammrath and Cassandra Cortes, Wilfrid Laurier University, Canada.

Primed interference: The self-regulatory cost of an incongruity between chronic and primed motivational orientations

Daniel C. Molden, Northwestern University

When chronic isn't chronic: On the context-dependent nature of self-concept representation and activation

Allen R. McConnell, Miami University

10:55 – 11:10am –Break

Ballroom Foyer

11:10 – 12:20pm **Symposia Session 3**

What the Courts Think We Know: Social Science, Bias, and the Law

(Roosevelt Room)

Chairs: Phillip Atiba Goff, University of California, Los Angeles, and Samuel R. Sommers, Tufts University

Lost in Translation: Psychology's Troubled Relationship with the Law

Phillip Atiba Goff, University of California, Los Angeles

Race, Bias, and Expert Witnessing in Criminal Cases

Samuel R. Sommers, Tufts University

Uses of Implicit Social Cognition in Court

Tony Greenwald, University of Washington

Case Studies, Frameworks, and Classes: An Organizational Sociology Approach to Discrimination

William T. Bielby, University of Illinois, Chicago

Modeling Group Behavior: A Tribute to James H. Davis

(Culpeper Room)

Chairs: R. Scott Tindale, Loyola University Chicago, and Norbert L. Kerr, Michigan State University and University of Kent

The Wisdom of Crowds and Swarm Intelligence: Can Humans Outperform Honeybees in Group Decision Making?

Tatsuya Kameda, Hokkaido University

Patterns of Participation and the Flow of Information and Influence in Collective Choice

Garold Stasser, Miami University

Is the Leniency Bias/Asymmetry in Juries for Real?

Norbert L. Kerr, Michigan State University and University of Kent

Good and Bad Group Performance: Same Process – Different Outcome

R. Scott Tindale, Loyola University of Chicago

Misperceptions in mental state inference

FRIDAY, OCTOBER 14

(Dumbarton Room)

Chair: Ed O'Brien and Phoebe C. Ellsworth, University of Michigan

Seeing red: Anger exacerbates perceptions of politically polarized attitudes in the context of national tragedies

Leaf Van Boven, University of Colorado at Boulder

Empathy gaps for pain: How the underestimation of others' pain distorts social judgment

Loran Nordgren, Northwestern University

My pain is your pain (unless we vote differently): The surprising power of dissimilarity in social judgment

Ed O'Brien and Phoebe Ellsworth, University of Michigan

The group-member mind tradeoff: Attributing mind to groups versus group members

Adam Waytz, Northwestern University

12:25 – 2:10 pm **Lunch and Award Addresses**

(Ballroom)

Distinguished Scientist Award and Scientific Impact Award

2:10 – 3:20 pm **Symposia Session 4**

Deviance, Uncertainty and Change: New Theory and Research

(Roosevelt Room)

Chairs: John M Levine, University of Pittsburgh, and Dominic Abrams, University of Kent

Subjective Group Dynamics: The Black Sheep Effect as a function of intergroup distinctiveness and targets' typicality

José M. Marques, University of Porto, and Institute of Social Sciences, University of Lisbon

The right thing to do: Examining conditions under which group members express dissent

Dominic J. Packer, Lehigh University

Support for leaders who are atypical group members: Some benefits of uncertainty

Michael A. Hogg and David E. Rast III, Claremont Graduate University, and Richard J. Crisp, University of Kent

Transgression credit, or: Moral blindness – its part in our downfall

Dominic Abrams, University of Kent

Psychological and Economic Perspectives on Human Cooperation

(Culpeper Room)

Chair: Daniel Balliet VU University, Amsterdam

Reward, punishment, and the maintenance of large-scale cooperation

David Rand, Harvard University

Cooperation and cooperation enforcement across societies

Benedikt Herrmann, University of Nottingham

Incentives, trust, and cooperation: A meta-analytic review of social dilemmas

Daniel Balliet, VU University, Amsterdam

Person-Thing Orientation As A Predictor of Cooperation

Craig D. Parks, Washington State University

FRIDAY, OCTOBER 14

Psychological Basis for Legal Bias: An Interdisciplinary Approach to the Study of Law

(Dumbarton Room)

Chair: Emily Balcetis and Tom Tyler, New York University

Cultural Cognition and the Biased Perception of Legally Consequential Facts

Dan M. Kahan, Yale University - Law School

Identification and the understanding of social events

Tom Tyler, New York University

Blind Justice: Effects of identification, social context, and eye movements on processes behind legal judgments

Emily Balcetis, New York University

Perceptual Readiness: How Race Shapes What We See, Hear, and Condone in Legal Contexts

Jennifer Eberhardt, Stanford University

3:20 – 3:35 pm – *Break*

3:35 – 4:45 pm **Symposia Session 5**

Hormones and Women's Social Behavior: Testing Evolutionary Hypotheses

(Roosevelt Room)

Chair: Martie G. Haselton, University of California, Los Angeles

Can Men Detect Ovulation?

Martie G. Haselton, University of California, Los Angeles

A Meta-Analysis of Women's Mate Preferences across the Menstrual Cycle

Wendy Wood and Martie G. Haselton, University of California, Los Angeles

Kin Affiliation across the Ovulatory Cycle: Females avoid Fathers when Fertile

Debra Lieberman, University of Miami, and Martie G. Haselton, University of California, Los Angeles

Mamma Bears: The Role of Breastfeeding and Oxytocin in Female Aggression

Jennifer Hahn-Holbrook, University of California, Los Angeles

Violating Versus Preserving Fairness

(Culpeper Room)

Chair: Kees van den Bos, Utrecht University, The Netherlands

The Immoral Road Not Taken: Exaggerating Counterfactual Transgressions to Preserve a Moral Image

Daniel A. Effron, Stanford University

Moral Licensing in Green Consumption

Chenbo Zhong, University of Toronto

Social Inequality and the Self-Regulatory Function of Justice Beliefs

Aaron C. Kay, Duke University

Overcoming Inhibitory Responses to Getting More Than Deserved

Kees van den Bos, Utrecht University

FRIDAY, OCTOBER 14

Intergroup forgiveness and reconciliation

(Dumbarton Room)

Chair: Nyla Branscombe, University of Kansas

Intergroup Reconciliation: The concept, Psychological Processes and Open Questions

Arie Nadler, Tel Aviv University

Why does forgiveness matter in overcoming a history of intergroup conflict? Saying 'Sorry' to Indigenous Australians

Katherine J. Reynolds, Australian National University

Forgiveness and justice in intergroup contexts

Tyler G. Okimoto, University of Queensland

Empowering reconciliation: Efficacy to reduce inequality promotes improved intergroup relations

Tracie L. Stewart, University of Mississippi, and Nyla R. Branscombe, University of Kansas

4:45 – 4:50 pm – *Break*

4:50 – 6:00 pm **Symposia Session 6**

Cultural neuroscience: Investigating cultural influences on brain function

(Roosevelt Room)

Chair: Joan Chiao, Northwestern University

Trait-based person perception is culture-specific: Behavioral and neural evidence

Jinkyung Na, University of Michigan

Brain structure in East Asian and Westerners: What's the Difference?

Denise Park, UT Dallas

Cultural neuroscience of empathy and prosociality

Joan Chiao, Northwestern University

The Psychology of Groups: A Symposium in Honor of Marilyn Brewer

(Culpeper Room)

Chairs: Geoffrey J. Leonardelli, Rotman School of Management, University of Toronto, and Robert W. Livingston, Kellogg School of Management, Northwestern University

Converging Perspectives on Perceiving Group Entitativity

David L. Hamilton and Jacqueline M. Chen, University of California, Santa Barbara

Developing a Theory of Gendered Prejudice: An Evolutionary and Social Dominance Perspective

Melissa M. McDonald, Michigan State University, and Jim Sidanius, Harvard University

Optimal Distinctiveness in Nested Categorization Contexts: From Duelling Identities to Dual Identity.

Geoffrey J. Leonardelli, University of Toronto, and Cynthia L. Pickett, University of California, Davis

Moral Disengagement and Morality Shifting in the Context of Collective Violence

Emanuele Castano, New School for Social Research

FRIDAY, OCTOBER 14

Interpersonal Determinants and Consequences of Self-Esteem

(Dumbarton Room)

Chair: Jennifer Crocker, The Ohio State University

The Status-Signaling Property of Self-Esteem

Virgil Zeigler-Hill, Oakland University

When will low self-esteem lead to relationship promoting versus relationship harming behaviors?

Margaret S. Clark, Yale University

Pursuing self-esteem: Implications for self-regulation and interpersonal relationships

Lora E. Park, University at Buffalo, The State University of New York, and Jennifer Crocker, The Ohio State University

On Improving Own Self-Esteem and Others' Regard for the Self: The Paradoxical Consequences of Interpersonal Goals

Amy Canevello and Jennifer Crocker The Ohio State University

6:00 – 7:30 pm (Ballroom Foyer)

Social Hour in Honor of New SESP Members (Hors d'oeuvre and Cash Bar)

Informal Paper Session (please see pages 17-18 for list of presentations)

Music of the SESP Jazz Quintet

Tony Greenwald, Trumpet; Emily Balcetis, Saxophone; Tim Whalen, piano; Tom Baldwin, bass;
Jon Krosnick, drums

Dinner at your leisure. Please see the attached sheet for restaurant recommendations

SATURDAY, OCTOBER 15

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6:30 – 7:30am **5k Fun Run, Meet in Hotel Lobby**

8:00am – 5:00pm **Registration**
(Ballroom Foyer)

7:30 – 8:30am **Continental Breakfast**

(Ballroom Foyer)

8:30 – 9:40am **Symposia Session 1**

Metacognition in Social Judgment

(Executive Forum)

Chairs: Pablo Briñol, Universidad Autónoma de Madrid, and Kenneth G. DeMarree, Texas Tech University

New factors affecting the Use of Mental Contents

Kenneth G. DeMarree, Texas Tech University, Pablo Briñol, Universidad Autónoma de Madrid, and Richard E. Petty, Ohio State University

Sacking the Monday-Morning Quarterback: Metacognitive Ease and Debiasing Hindsight and Other Biases

Lawrence J. Sanna, University of Michigan

Social cognitive consequences of metacognitive failings: Does genius go unrecognized?

David Dunning, Cornell University

Metacognition and Bias Correction: Theory-Based Correction of Stereotype-Based Bias

Duane T. Wegener, Ohio State University

Anger, Disgust, and Aggression

(Roosevelt Room)

Chairs: Eli J. Finkel, Northwestern University, and C. Nathan DeWall, University of Kentucky

On the Importance of Approach Motivation in the Anger-Aggression Relationship

Eddie Harmon-Jones, Texas A&M University

A New Look at the Relationship between Emotion and Aggression: The Importance of Motivational Direction and Psychological Flexibility

C. Nathan DeWall, University of Kentucky

Using I³ Theory to Identify Moderators of the link between Trait Anger and Intimate Partner Violence

Eli J. Finkel, Northwestern University

Anger and Aggression: A Minority View

C. Nathan DeWall, University of Wisconsin-Madison

SATURDAY, OCTOBER 15

Micro-structural Approaches to the Study of Culture

(Culpeper Room)

Chairs: Michele J. Gelfand and Janetta Lun, University of Maryland

Engaging and Disengaging Forms of Independence and Interdependence

Toshio Yamagishi, Hokkaido University

Implicit Learning: A Possible Link from Ecological Affordances to Intersubjective Perceptions

Chi-yue Chiu, Nanyang Technological University

Cultural Conditioning: Understanding Interpersonal Accommodation in India and the U.S. in terms of the Modal Characteristics of Interpersonal Influence Situations

Michael W Morris, Columbia University

The Structure of Situations as a Mediator of Macro and Micro Cultural Processes

Michele Gelfand and Janetta Lun, University of Maryland

9:40 – 9:45am – *Break*

9:45 – 10:55am Symposia Session 2

Ostracism, Exclusion, and Rejection: What We Know and What We Don't Know

(Executive Forum)

Chair: Kipling D. Williams, Purdue University

Ostracism

Kipling D. Williams, Purdue University

Exclusion

Roy F. Baumeister, Florida State University

Emotional and Motivational Features of Interpersonal Rejection

Mark R. Leary, Duke University

When the Need to Belong Conflicts with the Need to Avoid Rejection

John G. Holmes, University of Waterloo

Science and Religion: Complementary Functions of Existential Belief Systems

(Roosevelt Room)

Chair: Jesse Lee Preston, University of Illinois at Urbana-Champaign

Neuroscience and the Soul: Competing Explanations for the Human Experience

Jesse Lee Preston, University of Illinois at Urbana-Champaign

Teaching Evolutionary Psychology And Religion

Adam B. Cohen, Arizona State University

Deus or Darwin: Threats to order and preference for theories about the origin of life

Bastiaan T. Rutjens and Frenk van Harreveld, University of Amsterdam

Death and Science: The Existential Underpinnings of Belief in Intelligent Design and Discomfort with Evolution

Jessica L. Tracy, University of British Columbia

SATURDAY, OCTOBER 15

New Directions in Morality Research

(Culpeper Room)

Chair: Ronnie Janoff-Bulman, University of Massachusetts, Amherst

Mind Perception as the Basis of Morality

Kurt Gray, University of Maryland

Judgments of Character Across Different Moral Domains

Jesse Graham, University of Southern California

Purity and Pollution in Moral and Political Judgment

David Pizarro, Cornell University

Moral Motivation: From Self to Society

Ronnie Janoff-Bulman, University of Massachusetts, Amherst

10:55 – 11:10am – *Break*

11:10 – 12:20pm **Symposia Session 3**

The embodiment of social thought and attitudes: Empirical advances and conceptual refinements

(Executive Forum)

Chair: Mark J. Landau, University of Kansas

Embodiment revisited: A social cognition perspective

Norbert Schwarz, University of Michigan

Embodiment and morality

Simone Schnall, University of Cambridge

Embodiment of social relationships: Implications for prejudice reduction

Eliot R. Smith, Indiana University

Research on embodied metaphor: Challenges and opportunities

Mark J. Landau, University of Kansas

All Rise? New Perspectives on the Social Dynamics of Power Acquisition

(Roosevelt Room)

Chairs: Gerben A. Van Kleef, University of Amsterdam, The Netherlands, Adam D. Galinsky, Northwestern University

You Better STOP: The Evolutionary Paradox of Power

Mark van Vugt, VU University

An Aversion to Dominance: The Effect of Newcomer Behavioral Style on Status Conferral

Rosalind Chow, Carnegie Mellon University

The Butterfly Effect of Status

Gavin J. Kilduff, New York University, and Adam D. Galinsky, Northwestern University

Breaking the Rules to Rise to Power: How Norm Violators Gain Power in the Eyes of Others

Gerben A. Van Kleef, University of Amsterdam, and Astrid C. Homan, VU University

SATURDAY, OCTOBER 15

How Cognition Inflames, Guides, and Satisfies Desire

(Culpeper Room)

Chair: Carey K. Morewedge, Carnegie Mellon University

How the Unconscious Will Changes its Mind: Priming Behaviors Together with Positive Reward Signals Creates Lasting Behavioral Goals

Ruud Custers, Utrecht University, Netherlands

Thought for Food: How Imagined Consumption Reduces Actual Consumption

Carey K. Morewedge, Carnegie Mellon University

Pursuing Goals With Others: Motivation Resulting From Things Done Versus Things Left Undone

Ayelet Fishbach, University of Chicago

Behavior Change by Mental Contrasting with Implementation Intentions

Gabriele Oettingen, New York University, and Peter M. Gollwitzer, New York University

12:25 – 2:10 pm **Lunch and Award Addresses**

(Ballroom)

Dissertation Award and Career Trajectory Award

SESP Business Meeting

2:10 – 3:20 pm **Symposia Session 4**

Confronting the controversy: Recent evidence for precognition

(Executive Forum)

Chair: Jonathan Schooler, University of California, Santa Barbara

Recent Experiments in Anomalous Retroactive Influence on Cognition and Affect

Daryl Bem Cornell University

About Time: Exploring the Evidence for Mind at Large

Cassandra Vieten, Institute of Noetic Sciences

Using Retrocausal Practice Effects to Predict On-line Roulette Spins

Michael Franklin, University of California Santa Barbara

Recent Failed Experiments in Anomalous Retroactive Influence on Cognition and Affect

Sam Moulton, Harvard University

The implications of the decline effect for interpreting evidence for anomalous cognition

Jonathan Schooler, University of California Santa Barbara

Deciding to Trust: A Cross-Cutting Look at Causes and Sequelae

(Roosevelt Room)

Chair: David DeSteno, Northeastern University

What makes an outgroup face trustworthy?

Ron Dotsch and Alexander Todorov, Princeton University

Detecting the Trustworthiness of Novel Partner in Economic Exchange

David DeSteno, Northeastern University, and David Pizarro, Cornell University

An Egocentric Model of Trust and Perspective-Taking

Joachim I. Krueger and Anthony M. Evans, Brown University

Trust and Responsiveness in Strain-Test Situations: A Dyadic Perspective

Jeffrey A. Simpson, University of Minnesota

SATURDAY, OCTOBER 15

Understanding Personality Trait Variation as Sensible Strategies to Differing Situations and Experiences

(Culpeper Room)

Chair: Dustin Wood, Wake Forest University

Personality at All Levels: Understanding Functionality within a Self-Regulatory Hierarchy

Abigail A. Scholer, University of Waterloo, and Lara K. Kammrath, Wake Forest University

Pushing up to a Point: The Psychology of Interpersonal Assertiveness

Daniel Ames, Columbia University

Traits as Emotional Affordances: Trait Anger and Instrumental Emotion Regulation

Maya Tamir, Hebrew University

Imagine There's No Big Five: Explaining Trait Variation and Covariation without Latent Factors

Dustin Wood, Wake Forest University

3:20 – 3:35 pm – *Break*

3:35 – 4:45 pm **Symposia Session 5**

Interoception in emotion: How do our bodies and our emotions connect?

(Executive Forum)

Chair: Joshua Ian Davis, Barnard College of Columbia University

Evidence from fMRI of the role of interoception in emotion and empathy

Joshua Ian Davis, Barnard College of Columbia University

On the embodiment of emotion regulation: Interoceptive awareness facilitates emotion regulation

Olga Pollatos, University of Potsdam, Klaus Gramann, University of California, San Diego, and

Beate M. Herbert, Eberhard-Karls-University of Tuebingen, Germany

The body in our mind: Mechanism of interoceptive awareness and effects on emotion processing and feelings

Beate M. Herbert, Eberhard-Karls-University of Tuebingen, and Olga Pollatos, University of Potsdam

Listening to your heart: Does interoceptive accuracy influence affective processing?

Barnaby D Dunn, Medical Research Council Cognition and Brain Sciences Unit, Cambridge

Implications of Social Neuroscience for the Real World

(Roosevelt Room)

Chairs: Pranjali H. Mehta, University of Oregon, and Elliot Berkman, University of Oregon

The endocrinology of economic decision-making: Evidence from the laboratory and the field

Pranjali H. Mehta, University of Oregon

Neuroimaging captures unexplained variance in health behavior

Elliot T Berkman, University of Oregon

Intervening to enhance social resilience in Army Soldiers: Preliminary results of a randomized controlled pre-post study

Louise Hawkley, University of Chicago

Teamwork Makes Us Socially Smarter

Susan T. Fiske and Daniel L. Ames, Princeton University

SATURDAY, OCTOBER 15

On the Self-Regulation of Implicit Bias

(Culpeper Room)

Chair: Jeffrey W. Sherman, University of California, Davis

Implicit Measures are not Proxies for Automatic Associations: The Consequential Contributions of Control in Implicit Bias

Jeffrey W. Sherman, University of California, Davis

Proactive Control of Implicit Racial Bias

David M. Amodio, New York University

Egalitarian Goals and Stereotype Inhibition/Activation: Implicit Effects of Color Blind and Multicultural Goals

Gordon B. Moskowitz, Lehigh University

Time for Translation: Strategies for Reducing Implicit Intergroup Bias In and Outside the Lab

Margo J. Monteith, Purdue University

4:45 – 4:50 pm – *Break*

4:50 – 6:00 pm **Symposia Session 6**

Social Bodies: How and Why Social Interactions Influence Health

(Executive Forum)

Chairs: Bethany E. Kok and Barbara L. Fredrickson, University of North Carolina at Chapel Hill

Physiological Responses to Social-Evaluative Threat: Implications for Close Relationships

Sally S. Dickerson, Department of Psychology and Social Behavior, University of California, Irvine

Gratitude when it is needed most: Social functions of gratitude in women with metastatic breast cancer

Sara Algoe, University of North Carolina at Chapel Hill

Upward Spirals of the Heart: Vagal Influences on Social Connectedness Interventions

Bethany E. Kok, University of North Carolina at Chapel Hill

Neurobiology of Prosocial Behavior

Stephanie L. Brown, Stony Brook University and University of Michigan

The Heart has Reasons which Reason Knows Nothing of: Implicit Evaluations in Relationships

(Roosevelt Room)

Chair: Paul Eastwick, Texas A&M University

Implicit versus explicit romantic partner preferences for physical attractiveness

Paul Eastwick, Texas A&M University

Love you? Hate you? Maybe it's both: Significant persons trigger bivalent priming

Vivian Zayas, Cornell University

Resilience in the face of romantic rejection: The automatic impulse to trust

Sandra Murray, University at Buffalo, State University of New York

Implicit partner evaluations uniquely and interactively predict ongoing affective and behavioral romantic realities

Lorne Campbell, University of Western Ontario

SATURDAY, OCTOBER 15

Rational Choice Revisited: Implicit Processes in Political Decision Making
(Culpeper Room)

Chair: Bertram Gawronski, The University of Western Ontario

Effects of Appearance-Based Heuristics on Political Choices

Alexander Todorov, Princeton University

Smearing the Opposition: Implicit and Explicit Stigmatization of Presidential Candidates

Spee Kosloff, Michigan State University

Making Up the Mind: Implicit Attitudes Predicted Voting in the 2008 US Presidential Election Before Voters Felt They Had Decided

Keith Payne, University of North Carolina-Chapel Hill

Rational Choice or Rationalizing Choice? Automatic Associations Influence Future Political Decisions through Selective Exposure

Bertram Gawronski, The University of Western Ontario

6:30 – 11:00 pm **Dinner and Dancing**
(Ballroom and Ballroom Foyer)

Maryland Crab Shack

Beer and Tapas pairing

Dancing to Washington's One Night Stand

INFORMAL PRESENTATIONS

Denise R. Beike, University of Arkansas. Tell Me About Yourself or Tell Me About That Day: Sharing Episodic But Not Semantic Self-knowledge Promotes Interpersonal Closeness

Monica Biernat, University of Kansas. Interpreting and reacting to feedback in stereotype-relevant performance domains

Alison Blodorn, Tulane University. The cultural construction of STEM fields: Implications for performance and enjoyment of STEM courses

Nyla R. Branscombe, University of Kansas. Intergroup forgiveness and reconciliation

Ross Buck, University of Connecticut. Prime theory: Reappraising an integrated view of motivation and emotion

Jacqueline Chen, University of California at Santa Barbara: Culture and Social Support Provision: Who Gives What and Why

Tracy DeHart, Loyola University Chicago: The effects of Perceived Discrimination on Relationship Functioning.

John Edwards, Oregon State University: Factors Influencing the Efficacy of Methods for Presenting Probability Information

Richard H. Gramzow, Syracuse University: Women's Career Aspirations when Faced with Gender Disparities in Income and Promotion: Acceptance or Reactance?

Melanie C. Green and Joseph J.P. Simons, University of North Carolina at Chapel Hill: Controversial Issues and Social Threat

P.J. Henry, NYU Abu Dhabi, Socioeconomic Status and Social Trust: A Longitudinal Analysis

Arnold K. Ho, Harvard University: Evidence for Hypodescent and Racial Hierarchy in the Categorization and Perception of Biracial Individuals

Bert Hodges, Gordon College and University of Connecticut: Bridging hemispheres: Linguistic effects on color recognition in China

Jeffrey R. Huntsinger, Loyola University Chicago: Anger Enhances Correspondence Between Implicit and Explicit Attitudes

Camille Johnson, San Jose State University: Power Blocks Social Comparison

Tabitha Kirkland, Ohio State University: Mapping emotions through time: How affective trajectories inform the language of emotion.

Bibb Latané, Center for Human Science: When teaching meets research: letsKNOW online supplements for college courses

Lorella Lepore - University of Reading, UK: A challenge for airport screening: Ethnic bias in object identification

INFORMAL PRESENTATIONS

Robyn Mallet, Loyola University of Chicago: Goals Shape Intentions to Confront Sexism
Kimberly Rios, University of Chicago: Compensatory conformity: Self-uncertainty and implicit self-esteem increase minority opinion expression

Lisa Neff, University of Texas at Austin: Stress Resilience in Early Marriage: Can Practice Make Perfect?

Jessica M. Nolan, University of Scranton: The Effects of Omega Strategies in Promoting Proper Tire Maintenance

Nickola Overall, University of Auckland: When bias and insecurity promote accuracy: Mean-level bias and tracking accuracy in couple's conflict discussions

Cynthia L. Pickett, University of California, Davis: Changes in Group Status and Group Uncertainty Alter the Experience of Collective Pride

Thane Pittman, Colby College: Money with Personality

Dennis L. Poepsel, University of Arkansas: The Dynamic Procedural Justice-Trust Model of Intergroup Cooperation

Or'Shaundra Benson, Geoffrey Wetherell, Christine Reyna, and Mark Brandt, DePaul University: When Enemies Become Friends: The Perception of Shared Values predicts Diplomatic Gestures towards Iran

Matthew B. Ruby, University of British Columbia: Monkey on the menu: Reminders of animal origin and willingness to eat novel meats

Carolyn Showers, University of Oklahoma: Self-Affirmation and Self-Integration

Melanie C. Green and Joseph J.P. Simons, University of North Carolina at Chapel Hill: Controversial Issues and Social Threat

Rick Trinkner, University of New Hampshire: Testing a Procedural Justice Based Model of Legal Socialization Outside of the Legal World

Jojanneke van der Toorn, Yale University: My Country, Right or Wrong: System Threat Eliminates the Liberal-Conservative Gap in Patriotism

Leigh Ann Vaughn, Ithaca College: Regulatory Fit, Processing Fluency and Narrative Persuasion

Duane T. Wegener, Ohio State University: Using Values as an Indirect Means to Change Attitudes

Eric Wesselmann, Purdue University: Ostracism as a Form of Social Control