CONFERENCE PROGRAM

Thursday, October 12, 2017

3:00pm – 8:00pm  Registration  
Location: TBA

6:00pm – 9:00pm  Reception  (drink ticket and cash bar, appetizers)  
Location: Harbor Ballroom I and II

6:00pm – 10:00pm  Executive committee meeting and dinner  
Location: Independence Board Room

Friday, October 13, 2017

8:00am – 5:00pm  Registration  
Location: Harbor Foyer

7:30am – 8:30am  Continental Breakfast  
Location: Harbor Foyer

Friday 8:30am – 9:40am  Symposia Session 1

1A.  Fake News, Conspiracy Theories, and Biased Information Processing: Social-Cognitive Insights into the Underpinnings of Ideological Polarization  
Location: Marina I  
Chair: Bertram Gawronski, University of Texas at Austin

   Accepting and Sharing Fake News  
Norbert Schwarz, University of Southern California

   The Four Horsemen of Conspiratory Thinking: Characterizing and Detecting Conspiracy Theories  
Dolores Albarracin, Ryan Palmer, Sally Chan, University of Illinois at Urbana Champaign

   Solution Aversion, Ideology, and Motivated (Dis)Belief  
Aaron Kay, Duke University

   Promoting Mental Virtue to Combat the Motivated Seeking and Interpretation of Political Information  
Peter Ditto, University of California, Irvine

1B.  Bridging Close Relationship Models and Broader Social Processes: Recent Developments in Four Major Relationship Models  
Location: Marina II  
Chair: Arthur Aron, Stony Brook University

   Perceived Partner Responsiveness, Egoic Self-Enhancement and Emotion Regulation: Bridging Relationship Research and Social-Psychological Theories  
Harry T. Reis, University of Rochester, Yan Ruan, University of Rochester, Karisa Y. Lee, University of Rochester, & Margaret S. Clark, Yale University

   Interdependence Theory as a Framework for Understanding Social Cognition  
John G. Holmes, University of Waterloo
Two Paths to Belonging  
Margaret S. Clark & Jennifer Hirsch, Yale University

Self-Expansion Motivation: Beyond Close Relationships, New Work on Basic Mediators, and an Overview of Current Status and Future Directions  
Arthur Aron, Stony Brook University, Jennifer M. Tomlinson, Colgate University, & Gary W. Lewandowsk, Jr., Monmouth University

1C. Saving Souls: The Multifaceted Connections between Morality and Prejudice  
Location: Marina III  
Chair: Larisa Heiphetz, Columbia University

C. The moral threats of whiteness  
Eric D. Knowles, New York University, Brian S. Lowery, Stanford University, Rosalind M. Chow, Carnegie Mellon University, & Miguel M. Unzueta, University of California, Los Angeles

Gender stereotyping in performance evaluations: Emotional and evaluative responses to women’s and men’s success and failure  
Monica Biernat, University of Kansas, Claire Gravelin, Franklin Pierce University, & Mea Benson, University of Kansas

The role of moral cognition in perceptions of incarcerated individuals  
Larisa Heiphetz, Columbia University

When morality supports prejudice: Centripetal and centrifugal forces in the moral circle  
Jesse Graham, University of Southern California, Adam Waytz, Northwestern University, Peter Meindl, University of Pennsylvania, Ravi Iyer, University of Southern California, & Liane Young, Boston College

9:40am – 9:45am Break

Friday 9:45 – 10:55am Symposia Session 2

2A. Beyond Intuition: The Need for Evidence-Based Approaches to Diversity  
Location: Marina I  
Co-Chairs: Brenda Major, University of California Santa Barbara; Cheryl Kaiser; University of Washington

The Double-Edged Sword of Diversity: How Diversity Make Us Smarter  
Brenda Major, University of California Santa Barbara & Cheryl Kaiser, University of Washington

Why Some Diversity Initiatives Promote Diversity: Evidence from Corporations  
Frank Dobbins, Department of Sociology, Harvard University, Alexandra Kalev, Department of Sociology, Tel Aviv University

Diversity Initiatives and White Americans’ Perceptions of Racial Victimhood  
Cheryl R. Kaiser, University of Washington, Brenda Major, University of California, Santa Barbara, Tessa L. Dover, Portland State University, Gary Xia, University of California, Irvine, & Laura M. Brady, University of Washington

Remedying Unintended Discrimination without Worrying about What Caused It  
Anthony Greenwald, University of Washington

Location: Marina II
Chair: Olivier Corneille, Catholic University of Louvain, Belgium

Pruning the Tree: Latest Advances in Dual Attitudes Learning Research.
   Olivier Corneille, Catholic University of Louvain, Belgium & Christoph Stahl, University of Cologne, Germany
Evidence for Evaluative Conditioning Effects Under Cognitive Load and Among the Unaware
   Michael A. Olson & Katherine A. Fritzlen, University of Tennessee
Associative and Propositional Processes in Evaluative Conditioning: A Multinomial Modeling Approach
   Bertram Gawronski, University of Texas at Austin & Tobias Heycke, University of Cologne, Germany
Dissociating Controllable and Uncontrollable Effects of Unconditioned Stimuli on Attitudes and Consumption
   Mandy Hütter, University of Tübingen, Germany & Steven Sweldens, Erasmus University Rotterdam, The Netherlands

2C. Preparedness in Social Judgment and Behavior
Location: Marina III
Co-Chairs: Patrick J. Carroll, The Ohio State University-Lima; Pablo Briñol, Universidad Autónoma de Madrid

Preparedness and Self-Validation
   Patrick Carroll, The Ohio State University-Lima, Pablo Briñol, Universidad Autónoma de Madrid, & Richard E. Petty, The Ohio State University
Identity-based motivation: Dynamic construction, action-readiness, and procedural-readiness
   Daphna Oyserman, The University of Southern California
Planning to Think Carefully
   Peter M. Gollwitzer, New York University
The role of dispatch information in strategic preparedness for stereotype inhibition in shooting decisions
   David Johnson, & Joseph Cesario, Michigan State University

2D. Workshop: Why Social Psychologists Should Use Bayesian Statistics
Location: Marina IV
Presented by: Niall Bolger, Columbia University and Rich Gonzales, University of Michigan

10:55am – 11:10am  Coffee break
Location: Harbor Foyer

Friday 11:10 – 12:20  Symposia Session 3

3A. Personal Versus Social Identity: Old Dichotomy, New Insights
Location: Marina I
Chair: Bill Swann, UT-Austin

What causes group membership to become personal? The ritual origins of identity fusion
   Michael D. Buhrmester & Harvey Whitehouse, Oxford University
The identity-fused additionally ask, “what your country can do for you”: Identity fusion promotes self-sacrifice and group-sacrifice
Loewl Gaertner & Amy Heger, University of Tennessee

Using affirmation theory to further understand the distinction between the personal self and the collective self
Richard H. Gramzow & Gaven A. Ehrlich, Syracuse University

Situational pressures are not at war with the personal self and human agency
Bill Swann, University of Texas at Austin, & Jolanda Jetten, University of Queensland

3B. “...Unless the Mind Is Guilty”: How Perspective and Framing Distort Judgments of Criminal Liability
Location: Marina I
Co-Chairs: Ines Jurcevic, University of Virginia; Eugene M. Caruso, University of Chicago

Presumed Unintentional: Ironic Effects of Implicit Bias Framing on Perceptions of Discrimination
Ivy N. Onyeador, Yale University, Kyshia A. Henderson, UCLA, & Jenessa R. Shapiro, UCLA

The Role of Race and Playback Speed on Perceptions of Criminal Intent
Ines Jurcevic, University of Virginia, Eugene M. Caruso, University of Chicago, & Benjamin A. Converse, University of Virginia

Body Camera Footage Decreases Perceived Intent
Neal J. Roese, Northwestern University, Broderick Turner, Northwestern University, Mike Dilich, Foresight Reconstruction Inc., & Eugene M. Caruso, University of Chicago

How To Do Field Experiments in Government: Results and Lessons From the World’s Largest Police Body-Worn Camera Study
David Yokum, The Lab @ DC

3C. The Psychology of Ecology: Key Dimensions of the Physical and Social World
Location: Marina III
Co-Chairs: Oliver Sng & Josh Ackerman, University of Michigan

Going all-in: Unfavorable sex ratios attenuate choice diversification
Joshua Ackerman, University of Michigan, Jon Maner, & Stephanie Carpenter

The Rice Theory of Culture: Japan, Wheat Enculturation, and Rice Islands
Thomas Talhelm, University of Chicago Booth School of Business, Hidefumi Hitokoto, Alex English, & Xiawei Dong

The Crowded Life is a Slow Life: Population Density and Life History Strategy
Oliver Sng, University of Michigan, Steven Neuberg, & Douglas Kenrick

Using Ecology to Understand Patterns of Cultural Change
Michael E. W. Varnum, Arizona State University, & Igor Grossmann

12:25pm – 2:10pm Lunch, Business Meeting and Award Addresses
Location: Harbor Ballroom

Scientific Impact Award
Distinguished Scientist Award
Friday 2:10 – 3:20pm  Symposia Session 4

4A. Antecedents, Consequences, Solutions, and Policy Implications of Dehumanization
Location: Marina I
Chair: Bradford S. Jones
Perceptual dehumanization, system legitimacy and state sanction executions
Katrina Fincher, Columbia University, & Phil Tetlock, University of Pennsylvania
Why Extremism Appeals to the Excluded: An Exploration of Immigrant Identity Processes
Sarah Lyons-Padilla, Stanford SPARQ: Social Psychological Answers to Real-world Questions,
Michele J. Gelfand, University of Maryland College Park, & Marieke van Egmond, University of Hagen, Germany
Can perspective-taking induce changes in immigrant dehumanization?
Bradford S. Jones & Jeffrey W. Sherman, Departments of Political Science & Psychology,
University of California, Davis
The complexity of humanness: Strategies to promote social equality
Francesca Prati & Monica Rubini, Alma Mater Studiorum University of Bologna

4B. Advances in Meta-cognition: Implications for Thoughts, Motivation, Emotions, and Wisdom
Location: Marina II
Co-Chairs: Igor Grossmann & Abigail A. Scholer, University of Waterloo
Objectification of Thoughts: Thoughts Can Be Treated As Material Objects Affecting Meta-Cognition
Pablo Bríñol, Universidad Autónoma de Madrid, & Richard E. Petty, Ohio State University
Meta-motivational Awareness: Assessing the Fit between Task Demands and Motivational Orientations
David B. Miele, Boston College, & Abigail A. Scholer, University of Waterloo
Accepting Negative Emotions and Thoughts: Laboratory, Diary, and Longitudinal Evidence for the Benefits of a Fundamental Meta-cognitive Process
Brett Q. Ford, University of Toronto
Wisdom as meta-cognition: Measurement, utility, and interventions
Igor Grossmann, University of Waterloo

4C. (Mis)communication: When What You Say is Not What They Hear
Location: Marina III
Chair: Michael I. Norton, Harvard University
Shooting the Messenger
Leslie K. John, Hayley Blunden & Heidi Liu, Harvard University
Artful paltering: The risks and rewards of using truthful statements to mislead others
Todd Rogers, Richard Zeckhauser, Francesca Gino, & Michael I. Norton, Harvard University, & Maurice E. Schweitzer, The Wharton School at the University of Pennsylvania
Too much information
Nadav Klein & Ed O’Brien, University of Chicago
Backhanded Compliments: How Negative Comparisons Undermine Flattery
Ovul Sezer, University of North Carolina at Chapel Hill, Alison Wood Brooks, Harvard University & Michael I. Norton, Harvard University

3:20pm – 3:35pm Coffee and Snacks
Location: Harbor Foyer
Symposia Session 5

5A. The 2016 U.S. Presidential Election Under Our Skin: Secrecy, Ridicule, Control and Perceived Inequality
Location: Marina I
Co-Chairs: Margaret Shih & Serena Does, University of California, Los Angeles

- Secret Votes in the 2016 U.S. Presidential Election
  Michael L. Slepian, Columbia University, Jessica M. Salerno, Arizona State University, & Rachel I. McDonald, University of Kansas

- Who Had Control in the 2016 U.S. Presidential Election?
  Katharine H. Greenaway, The University of Melbourne, S. Alexander Haslam, The University of Queensland, Nyla R. Branscombe, University of Kansas, & Sean C. Murphy, The University of Melbourne

- The 2016 U.S. Presidential Election and Subsequent Perceptions of Gender Inequality
  Serena Does, University of California, Los Angeles, Seval Guendemir, Columbia University, & Margaret Shih, University of California, Los Angeles

- Laughing our Way to Divisiveness? Negative Outgroup Leader Actions, Ridicule and Political Divides
  Todd L. Pittinsky, Stony Brook University (SUNY)

5B. New Directions in Social Vision: Social Psychological Perspectives on Face Perception
Location: Marina II
Chair: Jonathan B. Freeman, New York University

- On being average and ugly: How basic perceptual processes shape preferences
  Piotr Winkielman, University of California, San Diego

- Real-Time Multi-Racial Categorization
  Jonathan B. Freeman and David J. Lick, New York University

- Focusing on Groups: Between- and Within-Group Variance in Facial Appearance
  Eric Hehman, Ryerson University

- Perceiving Groups from a Glimpse
  Kerri L. Johnson, Brianna Goodale, and Nicholas Alt, UCLA

5C. The Malleability of Intergroup Emotions
Location: Marina III
Co-Chairs: Kristen A. Lindquist & B. Keith Payne, University of North Carolina at Chapel Hill

- Hormone-Diversity Fit: Collective Testosterone Moderates the Effect of Diversity on Group Performance
  Modupe Akinola, Columbia Business School, Elizabeth Page-Gould, University of Toronto, Pranjal H. Mehta, University of Oregon, Zaijia Liu, Columbia Business School

- Constructing intergroup emotion
  Kristen A. Lindquist, Kent Lee, & B. Keith Payne, University of North Carolina

- The Mixed Outcomes of Bias Awareness: Taking Ownership for Implicit Negative Affect Toward Racial Outgroup Members Can Reduce Overt Prejudice, But Only If You Care
  Erin Cooley, Colgate University, Ryan Lei, Northwestern University & Keith Payne, University of North Carolina

- Overcoming Despair in Intractable Conflicts by Changing Perceptions of Group Malleability
  Eran Halperin, Interdisciplinary Center, Herzliya, Amit Goldenberg, Stanford University, & James J. Gross & Carol S. Dweck, Stanford University
4:45pm – 4:50pm  **Break**

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Friday 4:50 – 6:00 pm  **Symposia Session 6**

**6A. Leveraging New Methods to Yield Novel Insights into Self-regulation**  
**Location:** Marina I  
**Co-Chairs:** Chelsea Helion & Kevin Ochsner, Columbia University

- *How do implicit processes contribute to self-control?*  
  Ran Hassin, Hebrew University of Jerusalem, Melissa Ferguson, Cornell University, Paul Stillman, Ohio State University, & Clayton Critcher, University of California at Berkeley

- *Reacting vs. Reappraising: Regulating responses to negative social stimuli across development*  
  Chelsea Helion, Columbia University, Jennifer Silvers, UCLA, Walter Mischel, Columbia University, BJ Casey, Yale University, & Kevin Ochsner, Columbia University

- *Habits Resist Temporary Threats to Goal Pursuit*  
  Jennifer Labrecque & Wendy Wood, University of Southern California

- *The look of success: Biased self-perceptions serve as informational feedback during goal pursuit*  
  Shana Cole, Kristina Howansky, & Janna Kline, Rutgers University

**6B. Understanding Multiracial America: Race Perception, Identity Flexibility, and Backlash**  
**Location:** Marina II  
**Chair:** Jacqueline M. Chen, University of Utah & UC Irvine

- *Mixed Perceptions: Ambiguous Race Categorization Outcomes for Monoracial and Biracial Individuals Across the Lifespan*  
  Sarah E. Gaither, Duke University, Amanda Woodward, University of Chicago, & Katherine Kinzler, Cornell University

- *Multiracial Perceivers and Multiracial Places: The Impact of Identity and Environment on Social Perception and Well-being*  
  Kristin Pauker & Chanel Meyers, University of Hawaii

- *Who Claims a Multiracial Identity: Psychological Predictors of Identifying as Multiracial*  
  Jacqueline M. Chen, University of Utah, & Jasmine B. Norman, UC Irvine

- *Strategic Racial Presentation: Perceptions of Biracial “Passing”*  
  Diana T. Sanchez, Rutgers University, Analia F. Albuja, Rutgers University, & Sarah E. Gaither, Duke University

**6C. Three Decades since The Denial of Personal Discrimination (Crosby, 1984): The Persistence of Discrimination and the Power of Denial**  
**Location:** Marina III  
**Chair:** Alexandra Suppes, New York University, Abu Dhabi

- *Denying discrimination may lead to a happier, healthier and longer life*  
  Alexandra Suppes, New York University, Abu Dhabi, Jaime L. Napier, New York University, Abu Dhabi, & Joanneke van der Toorn, Utrecht University

- *Over-claiming Knowledge in Response to Racism Perception as Motivated Ignorance*  
  Phia S. Salter, Stacey M. Rieck, Michael J. Perez, & Andrea D. Haugen, Texas A&M University

*Whites’ denial of racial privilege*
Rosalind M. Chow, Carnegie Mellon University, & Eric D. Knowles, New York University
Contributions and departures in the three decades since The Denial of Personal Discrimination (Crosby, 1984)
Faye J. Crosby, UC Santa Cruz

6:00pm – ??? Dinner on your own
Saturday, October 14, 2017

8:00am – 1:00pm **Registration**
Location: Harbor Foyer

7:30am – 8:30am **Continental Breakfast**
Location: Harbor Foyer

Saturday 8:30am – 9:40am **Symposia Session 7**

**7A. Integrating Affective and Relationship Science: Interpersonal Dynamics of Emotion Experience, Expression and Regulation**
Location: Marina I
Chair: Nickola C. Overall, University of Auckland, NZ
- *Interpersonal affect: Bridging empathy and emotion regulation*
  Jamil Zaki, Stanford University
- *Expanding the view of interpersonal emotion regulation: How close others regulate our emotions and why we should care*
  Shelly L. Gable & Margaret P. Boyer, University of California, Santa Barbara
- *Using relationship science to advance understanding of the use and consequences of interpersonal emotion regulation*
  Nickola C. Overall, University of Auckland, New Zealand, Edward P. Lemay, University of Maryland, and Jeffry A. Simpson, University of Minnesota
- *Automatic interpersonal emotion regulation: How the presence of a communal other influences our emotional lives*
  Margaret S. Clark, Yale University

**7B. Barriers and Bridges to Building Trust Across the Racial Divide: Minority and Majority Perspectives on Trust and Suspicion in Interracial Contexts**
Location: Marina II
Co-Chairs: Hilary B. Bergsieker, University of Waterloo; Jonathan Kunstman, Miami University
- *The Look of Trust: Visual Attention to Eyes and Trustworthiness in Intergroup Contexts*
  Kerry Kawakami, York University, Justin Friesen, University of Winnipeg, Larissa Vingilis-Jaremko & Regis Caprara, York University
- *Inducing Trust in Interracial Relationships: Rewards of Risky Interdependence*
  Hilary B. Bergsieker, Frank Mu, & Emily N. Cyr, University of Waterloo
- *Why Are They Being so Nice to Us? Suspicion of Whites’ Motives and Social Identity Threat*
  Jonathan W. Kunstman, Miami University
- *Declining Institutional Trust During Adolescence: Consequence of Stigma and Procedural Injustice, Cause of Behavioral Disengagement*
  Valerie Purdie-Greenaway, Columbia University, David Yeager & Sophia Hooper, University of Texas at Austin, & Geoffrey Cohen, Stanford University

**7C. The Honest Truth about Moral Judgment and Unethical Behavior**
Location: Marina III  
Co-Chairs: Nir Halevy, Stanford University; Eliran Halali, Bar-Ilan University

*Truthy lies: How counterfactual thinking reduces the condemnation of political falsehoods*
Daniel A. Effron, London Business School

*The surprising costs of silence: Asymmetric preferences for prosocialities of commission and omission*
Emma Levine, University of Chicago, Joanna Hart, University of Pennsylvania, Kendra Moore, University of California, San Francisco, & Emily Rubin, Kuldeep Yadav, & Scott Halpern, University of Pennsylvania

*The ethical perils of codes of conduct*
Maryam Kouchaki, Northwestern University, Yuval Feldman, Bar-Ilan University, & Francesca Gino, Harvard University

*Divide-and-conquer behavior by third parties*
Eliran Halali, Bar-Ilan University, Nir Halevy, Stanford University, Mickael Bouhnik, Bar-Ilan University, & Andrew Pearlmutter, Stanford University

9:40am – 9:45am  Break

Saturday 9:45 – 10:55am  Symposia Session 8

8A. Thinking About Racism in a New Political Era  
Location: Marina I  
Co-Chairs: Phillip Atiba Goff & Jillian K. Swencionis, Center for Policing Equity and John Jay College of Criminal Justice

*The Misperception of Racial Economic Inequality*
Michael W. Kraus, Julian M. Rucker, & Jennifer A. Richeson, Yale University

*Structurally Unjust: Lay Beliefs about Racism and the Perception of Racial Inequality*
Jennifer A. Richeson & Julian M. Rucker, Yale University

*The Force of Fear: Police Stereotype Threat, Self-Legitimacy, and Intention to Use Force*
Phillip Atiba Goff, Center for Policing Equity and John Jay College of Criminal Justice & Rick Trinkner, Arizona State University

*Racial Bias in the Real World: Social Dominance Orientation and Police Use of Force*
Jillian K. Swencionis & Phillip Atiba Goff, Center for Policing Equity and John Jay College of Criminal Justice

8B. New Directions in Social Support: Support Giving  
Location: Marina II  
Chair: Jennifer Crocker, The Ohio State University

*How Giving Care to Close Others Benefits Health*
Tristen Inagaki, University of Pittsburgh

*Why do some social support provisions go wrong?*
David Lee, The Ohio State University, Jennifer Crocker, Ethan Kross, Oscar Ybarra & Ozlem Ayduk

*Perceptions of others’ interpersonal goals in support and conflict interactions*
Amy Canevello, University of North Carolina at Charlotte & Jennifer Crocker

*Giving support increases compassionate goals to be supportive*
Jennifer Crocker, The Ohio State University & Shuqi Li
8C. Psychological Impact underlies Self-regulation
Location: Marina III
Co-Chairs: Petra Schmid, ETH Zurich; Marie Crouzevialle, New York University

- Metamotivational Knowledge of the Role of Construal Level in Expansive and Contractive Regulation
  Kentaro Fujita, The Ohio State University, Tina Nguyen, The Ohio State University, Abigail A. Scholer, University of Waterloo, & Jessica J. Carnevale, SUNY Purchase College

- Social power facilitates learning from both positive and negative feedback: Evidence from the brain and behavior
  Petra C. Schmid, ETH Zurich, Leor M. Hackel, Stanford University, & David M. Amodio, University of Amsterdam / New York University

- On the academic disadvantage of low social class students: Pursuing performance goals fosters the emergence of the achievement gap
  Marie Crouzevialle, New York University, & Céline Darnon, Clermont Auvergne University, France

- Too Far to Help: The Effect of Perceived Distance on the Expected Impact and Likelihood of Charitable Action
  Ayelet Fishbach, University of Chicago, & Maferima Touré-Tillery, Northwestern University

10:55am – 11:10am Coffee break
Location: Harbor Foyer

Saturday 11:10 – 12:20 Symposia Session 9

9A. Inequality in Brain, Body, and Behavior
Location: Marina I
Chair: B Keith Payne, University of North Carolina at Chapel Hill

- Hedonic Inequality: Affective Experience as a Common Currency Linking Income Inequality and Risky Health Behavior
  B. Keith Payne, University of North Carolina at Chapel Hill, Jazmin L. Brown-Iannuzzi, University of Kentucky, & Jason W. Hannay, University of North Carolina at Chapel Hill

- The Social Hierarchy of Immunity: Linking SES and Inflammation
  Keely A. Muscatell, University of North Carolina at Chapel Hill

- Why Some Prices are Fairer than Others
  Anuj K. Shah, University of Chicago

- Progressive Taxation, Income Inequality, and Happiness
  Shigehiro Oishi, University of Virginia

9B. False Beliefs, True Believers: Why We Know What Ain’t So, and How to Know Better
Location: Marina II
Chair: Mark J. Landau, University of Kansas

- The role of perceived versus genuine expertise in claiming knowledge one cannot possibly have
  David Dunning, University of Michigan, Stav Atir, Cornell University, & Emily Rosenzweig, Tulane University

- Faith Alone: How mortality concerns shape (false) beliefs about the efficacy of prayer alone as a medical intervention
Matthew Vess, Texas A&M University, Jamie Arndt, University of Missouri, Cathy R. Cox, Texas Christian University, Clay Routledge, North Dakota State University, & Jamie Goldenberg, University of South Florida

Regulatory Focus and Resistance to Conspiracy Theories: The Immunizing Effects of a Sense of Control
Jennifer A. Whitson, University of California, Los Angeles, Joongseo Kim, Oklahoma State University, Cynthia S. Wang, Oklahoma State University, Tanya Menon, The Ohio State University, & Brian D. Webster, Ball State University

The Continued Influence Effect: Why misinformation persists and how to correct it
Colleen M. Seifert, University of Michigan

9C. Making Cognition Social: How Thinking, Reasoning, and Learning Change in Social versus Nonsocial Situations
Location: Marina III
Co-Chairs: David Kalkstein, New York University; Leor Hackel, Stanford University

Trait inference distinguishes social vs. nonsocial reinforcement learning
Leor M. Hackel, Stanford University, Peter Mende-Siedlecki, University of Delaware, & David M. Amodio, University of Amsterdam

Beyond the self: Social learning and the transcendence of direct experience
David A. Kalkstein, New York University, Tali Kleiman, The Hebrew University of Jerusalem, Cheryl J. Waksalak, University of Southern California, Nira Liberman, Tel Aviv University, & Yaacov Trope, New York University

Expecting to see you: Cognitive processing costs at the mere potential of the presence of others
Tali Kleiman, The Hebrew University of Jerusalem, Tal Eyal, Ben Gurion University of the Negev, & Nachshon Meiran, Ben Gurion University of the Negev

When you look at me, I lose my metacognition

12:25pm – 2:10pm Lunch, Business Meeting and Award Addresses
Location: Harbor Ballroom

FABBS Early Career Award
Career Trajectory Award
Dissertation Award

Saturday 2:10 – 3:20pm Symposia Session 10

10A. The Effects of Stigma-Based Stressors on Cognitive, Psychological, and Physiological Well-Being
Location: Marina I
Chair: Doraine J. Levy, Indiana University

It’s Bigger Than Hip-Hop: Violent and Misogynistic Rap Lyrics Induce Stereotype Threat for Black Men
Simon Howard, Marquette University, Erin P. Hennes, Purdue University, & Samuel R. Sommers, Tufts University

Examining how Race-based Unfair Treatment Impacts Physiological Activity among African American Women
10B. Optimizing Interventions Designed to Establish or Change Implicit Evaluations: Recent Findings and Future Directions
Location: Marina II
Chair: Sean Hughes, Ghent University

Not All Attitudes Are Created Equal: A Comparative Investigation of Seven Different Evaluative Learning Pathways and Their Implications for Implicit and Explicit Attitude Change
Sean Hughes, Ghent University, Pieter Van Dessel Ghent University, & Colin Smith, University of Florida

There May Be More to Training than Meets the Eye: Training Procedures for Changing Implicit Evaluations Might Actually Function as Persuasive Messages
Jan De Houwer Ghent University

Motivations to Use Counter-Attitudinal Information Amplify the Impact of Interventions to Reduce Implicit Prejudice
Calvin Lai, Washington University in Saint Louis, & Mahzarin Banaji, Harvard University

Implicit Updating of First Impressions: New Evidence on Boundaries, Mechanisms, and Measurement
Melissa J. Ferguson, Cornell University, Thomas C. Mann, Cornell University, Jeremy Cone, Williams College, & Xi Shen, Cornell University

10C. Virtue, Act II? The Power of the Mind in Shaping Post Self-Regulation Behavior
Location: Marina III
Co-Chairs: Szu-Chi Huang, Stanford University; Nicole Mead, University of Melbourne

Is the Glass Half Empty? How Focusing on Energy Consumed Affects Mental Performance
Keith Wilcox, Columbia University & Adriana Madzharov, Stevens Institute of Technology

Spotlighting Self-Regulatory Needs: How Expectations Shape Restoration though Resource Re-allocation
Joshua J. Clarkson, University of Cincinnati, Edward R. Hirt, Indiana University, & Ashley S. Otto, Baylor University,

Real and Imagined Changes in Environment Stimulate Self-Regulation
Nicole L. Mead, University of Melbourne & Jonathan Levav, Stanford University, Journey Takes

You Beyond the Destination: The Use of Linguistic Metaphor in Sustaining Post Goal-Attainment Actions
Szu-chi Huang & Jennifer Aaker, Stanford University

3:20pm – 3:35pm Coffee and Snacks
Location: Harbor Foyer

Saturday 3:35 – 4:45pm Symposia Session 11

11A. Sex Animals, Savage Brutes, and Voiceless Infants: How Mind Perception Produces Objectification and Dehumanization
Location: Marina I  
Chair: Edward Orehek, University of Pittsburgh

On the Nature of Objectification: Implications of Considering People as Means to Goals
Edward Orehek, University of Pittsburgh

More Than a Body: Mind Perception and the Nature of Objectification
Kurt Gray, University of North Carolina

We Can Work With These Animals: Reciprocal Dehumanization Across Party Lines
Nour Kteily, Northwestern University, Kellogg School of Management & Emile Bruneau, University of Pennsylvania, Annenberg School for Communication

The Humanizing Voice: Speech Reveals, and Text Conceals, a More Thoughtful Mind in the Midst of Disagreement
Juliana Schroeder, University of California, Berkeley, Haas School of Business, & Michael Kardas & Nicholas Epley, University of Chicago Booth School of Business

11B. Recent Advances in Affective Dynamics: The Importance of Social Status
Location: Marina II
Chair: Jeremy P. Jamieson, University of Rochester

Status affects physiological linkage in groups of executives and groups of students
Tessa V. West, New York University, Katherine R. Thorson, New York University, & Wendy Berry Mendes, UC-San Francisco

Shared physiological states among new acquaintances from 55 countries
Katherine R. Thorson & Tessa V. West, New York University

The consequences of lower status on testosterone reactivity in romantic relationships
Brett J. Peters, Ohio University, Matthew D. Hammond, Victoria University of Wellington, & Harry T. Reis & Jeremy P. Jamieson, University of Rochester

An intervention to harness the adolescent sensitivity to social status alters responses to an affect misattribution procedure at a 3-month follow-up
Christopher Bryan, University of Chicago, Booth School of Business, Cintia Hinojosa, University of Chicago, Booth School of Business, & David S. Yeager, University of Texas

11C. Computational Modeling of Moral Preferences and Learning among Individuals and Groups
Location: Marina III
Chair: Mina Cikara, Harvard University

Taboo for you? Computational approaches to sacred values and moral temptation
Cendri Hutcherson, Hause Lin, Rini Ilangomaran, & Yoel Inbar, University of Toronto Scarborough

Beliefs about bad people are volatile
Molly Crockett, Yale University, Jenifer Siegel, Oxford University, Christoph Mathys, SISSA Trieste, & Robb Rutledge, University of College London

Modeling latent preferences for harming the out-group
Mina Cikara & William Moore III, Harvard University

Learning from in-group and out-group peers guides discriminatory behavior
Amy Krosch, Cornell University, & Mina Cikara, Harvard University

4:45pm – 4:50pm  Break
Symposia Session 12

12A. Theories in Social Psychology
Location: Marina I
Chair: Gráinne Fitzsimons, Duke University

Useful Theories in Social Psychology
E. Tory Higgins, Columbia University
Transactive Goal Dynamics Theory
Gráinne Fitzsimons, Duke University
The Rocky Road from Attitudes to Behaviors
Katarzyna Jaśko, Jagiellonian University
Believing What We Know Isn’t So: Acquiescence To Superstitious Beliefs and Other Powerful Intuitions
Jane L. Risen, University of Chicago

12B. Causes and Consequences of Perceptions of Bias against High-status Groups
Location: Marina II
Co-Chairs: Clara L. Wilkins, Wesleyan University; Joseph D. Wellman, California State University San Bernardino

Majority no more? The influence of neighborhood racial diversity & national population changes on Whites’ perceptions of discrimination
Maureen A. Craig, New York University & Jennifer A. Richeson, Yale University
Diversity Initiatives and Perceptions of Anti-White Bias
Tessa Dover, Portland State University, Brenda Major, University of California Santa Barbara, & Cheryl Kaiser, University of Washington
When men perceive anti-male bias: status-legitimizing beliefs increase discrimination against women
Joseph D. Wellman, California State University San Bernardino, & Clara L. Wilkins, Erika L. Flavin, & Juliana A. Manrique, Wesleyan University
Christians’ zero-sum beliefs about LGBT bias
Clara L. Wilkins, Wesleyan University, Joseph D. Wellman, California State University San Bernardino, & Sheri L. Reichelson, Wesleyan University

12C. Intuitive Advantage: When Intuition Outperforms Deliberation
Location: Marina III
Chair: Daniella Kupor, Boston University

Strength in feelings: Gut choice, the true self, and attitude certainty
Sam Maglio, University of Toronto, & Taly Reich, Yale University
When the muses strike: Insight, creativity and daydreaming
Jonathan W. Schooler, Claire Zedelius, & Shelly Gable, University of California, Santa Barbara
Implicit assessments of the accuracy of intuition and reason are uniquely predictive of judgment and choice
Fiery Cushman, Harvard University, Jeremy Cone, Williams College, Matthew Jordan, Yale University, & Wouter Kool & Samuel Gershman, Harvard University
Spontaneous Influence: Persuasion through Increased (Perceived) Authenticity
Daniella Kupor, Boston University, Colleen Giblin, Carnegie Mellon University, & Carey Morewedge, Boston University

7:00 Spirit Cruises Boarding, Dinner, and Cruise